



Niagara Frontier Transportation Authority  
Serving Buffalo Niagara

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July 25, 2011

Mr. Robert M. Graber  
Clerk  
Erie County Legislature  
25 Delaware Avenue  
Buffalo, New York 14202

**Re: NFTA Board Minutes**

Dear Mr. Graber:

Enclosed, for your information and files, please find a copy of the Minutes from the Niagara Frontier Transportation Authority's Board Meeting held on June 20, 2011.

Very truly yours,

A handwritten signature in black ink, appearing to read "D. State", written over a horizontal line.

David J. State  
General Counsel

DJS:lf

Enclosure



**NIAGARA FRONTIER TRANSPORTATION AUTHORITY  
NIAGARA FRONTIER TRANSIT METRO SYSTEM, INC.**

**REGULAR BOARD MEETING**

**JUNE 20, 2011**

**MINUTES**

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1.
  - A. **CALL TO ORDER**
  - B. **APPROVAL OF MINUTES (April 25, 2011, May 23, 2011, May 2, 2011 Special Meeting, May 4, 2011 Special Meeting and May 19, 2011 Special Meeting)**
  - C. **EXECUTIVE DIRECTOR'S REPORT**
  
2. **NFTA CORPORATE REPORT**
  - A. Audit and Governance Committee Report (Henry Sloma)
  - B. Consolidated Financial (Debbie Leous)
  - C. Human Resources Committee Report (Adam Perry)
  - D. Corporate Resolutions (Kim Minkel)
    1. Authorization for Approval, Financial Statements, Fiscal Year Ending March 31, 2011
    2. Authorization for Purchase of Police Patrol Vehicles, Delacy Ford, TAPD
  
3. **AVIATION BUSINESS GROUP REPORT**
  - A. Aviation Committee Report (Carmen Granto)
  - B. Financial Update (Bill Vanecek)
  - C. Business Update (Bill Vanecek)
  - D. Aviation Resolutions (Kim Minkel)
    1. Authorization for Lease Agreement, Niagara Falls Aviation LLC, NFIA
    2. Acceptance of Bid, Corpro Companies, Inc., Upgrade Cathodic Protection at Fuel Farm, BNIA
    3. Acceptance of Bid, Thomann Asphalt Paving, Airside Pavement Maintenance – 2011, NFIA
    4. Authorization for Approval, Change Order No. 2, Frey Electric Construction Company, Fire Alarm & Security System Upgrade Phase I, BNIA

4. **SURFACE TRANSPORTATION BUSINESS GROUP REPORT**

- A. Surface Transportation Committee Report (Eunice Lewin)
- B. Financial Update (Tom George)
- C. Business Update (Tom George)
- D. Surface Transportation Resolutions (Kim Minkel)
  - 1. Acceptance of Bid, NOCO Distribution, LLC, Multi-Grade Oil, NFT Metro
  - 2. Acceptance of Bid, Fleet Maintenance, Recovery Vehicle, NFT Metro
  - 3. Award of Contract, Booz Allen Transportation, LRV Train Control Carborne ATP System, NFT Metro
  - 4. Authorization for Lease Agreement, Roosevelt Housing Associates, Allen/Hospital Station

5. **PROPERTY RISK/MANAGEMENT GROUP REPORT**

- A. Property/Risk Management Committee Report (Peter Demakos)
- B. Financial Update (Dave State)
- C. Business Update (Dave State)
- D. Property Development Resolutions (Kim Minkel)
  - 1. Ratification of Agreement, National Fire Adjustment Company, Inc., Preparation of Claim, 901 Fuhrmann Boulevard
  - 2. Authorization for Lease Agreement, U.S. Enterprises, Inc. d/b/a Corey Airport Services, 247 Cayuga Road
  - 3. Authorization for Lease Agreement, 2D Imaging, Inc., 247 Cayuga Road
  - 4. Authorization for Amendment to License Agreement, On the Water Productions, LLC, NFTA Outer Harbor
  - 5. Authorization for License Agreement, On the Water Productions, LLC, NFTA Outer Harbor
  - 6. Ratification of Notice and Authorization for Issuance of Requests for Proposals, Proposed Sale of 901 Fuhrmann Boulevard and 1111 Fuhrmann Boulevard

6. **GENERAL COUNSEL'S REPORT (David State)**

7. **EXECUTIVE SESSION**

8. **ADJOURNMENT**

1. **CALL TO ORDER**

A. **Meeting Called to Order**

Acting Chairman Sloma called the meeting to order at approximately 12:32 p.m.

B. **Approval of Minutes of the NFTA Board Meeting held on April 25, 2011**

It was moved by Commissioner Granto, seconded by Commissioner Eagan, that the Minutes of the April 25, 2011, Regular Meeting of the Niagara Frontier Transportation Authority and Niagara Frontier Transit Metro System, Inc., be accepted and approved.

C. **Approval of Minutes of the NFTA Board Meeting held on May 23, 2011**

It was moved by Commissioner Granto, seconded by Commissioner Eagan, that the Minutes of the May 23, 2011, Regular Meeting of the Niagara Frontier Transportation Authority and Niagara Frontier Transit Metro System, Inc., be accepted and approved.

D. **Approval of Minutes of the NFTA Special Meetings held on May 2, 2011, May 4, 2011 and May 19, 2011**

It was moved by Commissioner Granto, seconded by Commissioner Eagan, that the Minutes of the May 2, 2011, May 4, 2011 and May 19, 2011 Special Meetings of the Niagara Frontier Transportation Authority and Niagara Frontier Transit Metro System, Inc., be accepted and approved.

**AYES: SLOMA, DEMAKOS, LEWIN, CROCE, EAGAN, GRANTO, HELFER, HUGHES, PERRY, ZEMSKY**

**NOES: NONE**

- 2. NFTA CORPORATE REPORT**
  - A. Audit and Governance Committee Report (Henry Sloma)
  - B. Consolidated Financial (Debbie Leous)
  - C. Human Resources Committee Report (Adam Perry)
  - D. Corporate Resolutions (Kim Minkel)

**Corporate Resolutions**

- i. Niagara Frontier Transportation Authority, Acceptance of Corporate Resolutions  
2. C. (1) through 2. C. (2)
- 1. Authorization for Approval, Financial Statements, Fiscal Year Ending  
March 31, 2011
- 2. Authorization for Purchase of Police Patrol Vehicles, Delacy Ford, TAPD

**CORPORATE:**

**2. C. (i) Niagara Frontier Transportation Authority, Acceptance  
of Corporate Resolutions 2. C. (1) through 2. C. (2)**

The Executive Director advised that Items 2. C. (1) through 2. C. (2) have been discussed with the Board of Commissioners of the NFTA, and the Board is unanimously in favor of all subject Resolutions.

Whereupon, it was moved by Commissioner Lewin, seconded by Commissioner Zemsky, that the following Resolution be adopted:

**“RESOLVED**, that the Resolutions of the Niagara Frontier Transportation Authority, identified as numbers 2. C. (1) through 2. C. (2) and dated June 20, 2011 as set forth herein, be and hereby are accepted and approved in their entirety.”

**AYES:** SLOMA, DEMAKOS, LEWIN, CROCE, EAGAN, GRANTO, HELFER, HUGHES, PERRY, ZEMSKY

**NOES:** NONE

**ADOPTED**



**CORPORATE:**

2. C. (1) **Authorization for Approval, Financial Statements, Fiscal Year  
Ending March 31, 2011**

**RECOMMENDATION:** The Audit and Governance Committee has reviewed this item and requests that the Board approve the Authority's financial statements for fiscal year ending March 31, 2011.

**INFORMATION:** The New York State Public Authorities Accountability Act requires that all financial reports completed pursuant to Section 2800 of the Public Authorities Law be approved by the Board and certified by the Chief Executive Officer and Chief Financial Officer.

**FUNDING:** No funding is required.

“**RESOLVED**, that the Board hereby approves the financial statements for fiscal year ending March 31, 2011 for the Niagara Frontier Transportation Authority and the Niagara Frontier Transit Metro System, Inc.”

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
**(A Component Unit of the State of New York)**

**Basic Financial Statements and  
Required Supplementary Information**

**March 31, 2011 and 2010**

**(With Independent Auditors' Reports Thereon)**

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
(A Component Unit of the State of New York)

March 31, 2011 and 2010

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**TOSKI, SCHAEFER & CO., P.C.**  
CERTIFIED PUBLIC ACCOUNTANTS

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**INDEPENDENT AUDITORS' REPORT**

The Board of Commissioners  
Niagara Frontier Transportation Authority  
Buffalo, New York:

We have audited the accompanying statement of net assets of Niagara Frontier Transportation Authority (the Authority) (a component unit of the State of New York) as of March 31, 2011, and the related statements of revenues, expenses, and changes in net assets, and cash flows for the year then ended. These basic financial statements are the responsibility of the Authority's management. Our responsibility is to express an opinion on these basic financial statements based on our audit. The financial statements of the Authority as of March 31, 2010 were audited by other auditors whose report dated June 21, 2010, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the basic financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the basic financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the financial position of the Authority as of March 31, 2011, and the changes in its net assets and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

As described in note 2 to the basic financial statements, as of March 31, 2011, the Authority adopted Governmental Accounting Standards Board (GASB) Statement No. 53, *Accounting and Financial Reporting for Derivative Instruments*.

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In accordance with *Government Auditing Standards*, we have also issued our report dated June 20, 2011 on our consideration of the Authority's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The management's discussion and analysis (MD&A) preceding the basic financial statements and the schedules of funding progress for defined benefit pension other postemployment benefits plans on page 59 are not a required part of the basic financial statements but are supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Authority's basic financial statements. The accompanying supplementary information as listed in the table of contents is presented for purposes of additional analysis and is not a required part of the basic financial statements. The accompanying supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the financial statements themselves, and other procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Williamsville, New York  
June 20, 2011

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**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
(A Component Unit of the State of New York)

March 31, 2011 and 2010

**MANAGEMENT'S RESPONSIBILITY FOR AND CERTIFICATION  
OF THE FINANCIAL STATEMENTS**

The management of the Niagara Frontier Transportation Authority (the Authority) is responsible for the preparation and presentation of the financial statements and other financial information. Management is also responsible for the reasonableness of estimates and judgments inherent in the preparation of the financial statements, which are prepared in accordance with accounting principles generally accepted in the United States of America.

It is management's responsibility to ensure the Authority maintains accounting and reporting systems, supported by a system of internal accounting control, designed to provide reasonable assurance as to the integrity of the underlying financial records and the protection of assets. These systems include written policies and procedures, selection and training of qualified personnel, organizational segregation of duties and a program of internal reviews and appropriate follow-up.

Management believes the Authority's systems are adequate to provide reasonable assurances that assets are safeguarded against loss from unauthorized use or disposition and financial records are reliable for preparing financial statements.

The Board of Commissioners is responsible for ensuring the independence and qualifications of Audit and Governance Committee members. The Audit and Governance Committee of the Board of Commissioners, which consists of five non-management commissioners, oversees the Authority's financial reporting and internal control system and meets regularly with management, the independent auditors and internal auditors periodically to review auditing and financial reporting matters. The Audit and Governance Committee is solely responsible for the selection and retention of the Authority's independent auditors. The independent auditors and internal auditors have full and free access to the Audit and Governance Committee and meet with it to discuss their audit work, the Authority's internal controls, and financial reporting matters.

Toski, Schaefer & Co., P.C. is responsible for conducting an independent examination of the Authority's financial statements in accordance with auditing standards generally accepted in the United States of America, and expressing an opinion as to whether the financial statements fairly present, in all material respects, the Authority's financial position, operating results, and cash flows.

Management certifies that, based on our knowledge, the information provided therein is accurate, correct and does not contain any untrue statement of material fact; does not omit any material fact, which, if omitted, would cause the financial statements to be misleading in light of the circumstances under which such statements are made; and fairly presents in all material respects the financial condition and results of operations of the Authority as of and for the periods presented in the financial statements.

## NIAGARA FRONTIER TRANSPORTATION AUTHORITY

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Kimberley A. Minkel  
Executive Director

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Deborah C. Leous  
Chief Financial Officer

---

Patrick J. Dalton  
Director of Internal Audit

June 20, 2011

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
(A Component Unit of the State of New York)

March 31, 2011 and 2010

**MANAGEMENT'S REPORT ON INTERNAL CONTROL  
OVER FINANCIAL REPORTING**

The management of the Niagara Frontier Transportation Authority (the Authority) is responsible for establishing and maintaining adequate internal controls and procedures over financial reporting. The Authority's internal control system is designed to provide reasonable assurance to the Authority's management and Board of Commissioners regarding the preparation and fair presentation of published financial statements.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation. Further, because of changes in conditions, internal control effectiveness may vary over time.

The Authority's management assessed the effectiveness of the Authority's internal control over financial reporting as of March 31, 2011. In making this assessment, it used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control - Integrated Framework*. Based on our assessment we believe that, as of March 31, 2011, the Authority's internal controls over financial reporting is effective based on those criteria.

The Authority's independent auditors, Toski, Schaefer & Co., P.C., has issued a report on our assessment of the Authority's internal control over financial reporting.

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**

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Kimberley A. Minkel  
Executive Director

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Deborah C. Leous  
Chief Financial Officer

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Patrick J. Dalton  
Director of Internal Audit

June 20, 2011



**TOSKI, SCHAEFFER & CO., P.C.**  
CERTIFIED PUBLIC ACCOUNTANTS

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**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROLS**

The Board of Commissioners  
Niagara Frontier Transportation Authority  
Buffalo, New York:

We have audited management's assertion, included in the accompanying management's report on internal control over financial reporting, that Niagara Frontier Transportation Authority (the Authority) maintained effective internal control over financial reporting as of March 31, 2011, based on criteria established in *Internal Control - Integrated Framework*, issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Authority's management is responsible for maintaining effective internal control over financial reporting, and for its assertion of the effectiveness of internal control over financial reporting, included in the accompanying management's report on internal control over financial reporting. Our responsibility is to express an opinion on management's assertion based on our examination.

We conducted our audit in accordance with attestation standards established by the American Institute of Certified Public Accountants. Those standards require that we plan and perform the examination to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

An entity's internal control over financial reporting is a process effected by those charged with governance, management, and other personnel, designed to provide reasonable assurance regarding the preparation of reliable financial statements in accordance with accounting principles generally accepted in the United States of America. An entity's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the entity, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures of the entity are being made only in accordance with authorizations of management and those charged with governance, and (3) provide reasonable assurance regarding prevention, or timely detection and correction of unauthorized acquisition, use, or disposition of the entity's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent, or detect and correct misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assertion that the Authority maintained effective internal control over financial reporting as of March 31, 2011 is fairly stated, in all material respects, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

We also have audited, in accordance with auditing standards generally accepted in the United States of America, the basic financial statements of the Authority and our report dated June 20, 2011 expressed an unqualified opinion.

Williamsville, New York  
June 20, 2011

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**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
(A Component Unit of the State of New York)

**Management's Discussion and Analysis**

**March 31, 2011 and 2010**

**(Unaudited)**

This management's discussion and analysis (MD&A) of the Niagara Frontier Transportation Authority (the Authority) provides an introduction and overview to the financial statements of the Authority for the fiscal years ended March 31, 2011 and 2010. Following this MD&A are the financial statements of the Authority together with the notes thereto which are essential to a full understanding of the data contained in the financial statements.

The financial statements of the Authority are prepared using the economic resources measurement focus and the accrual basis of accounting, which requires that transactions be recorded when they occur, not when the related cash receipt or disbursement occurs.

The financial statements of the Authority encompass the activity of the NFTA, which includes aviation operations and property management, and Niagara Frontier Transit Metro System, Inc. (Metro), a component unit of the Authority, which primarily provides surface transportation.

**Overview of the Financial Statements**

This discussion and analysis is intended to serve as an introduction to the Authority's basic financial statements. The Authority's basic financial statements consist of:

- The Statements of Net Assets
- The Statements of Revenues, Expenses, and Changes in Net Assets
- The Statements of Cash Flows

The Statements of Net Assets present information on the assets and liabilities, with the differences reflected as net assets. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial position of the Authority is improving or deteriorating.

The Statements of Revenues, Expenses, and Changes in Net Assets report the operating revenues and expenses, and non-operating revenues and expenses of the Authority for the fiscal year with the difference, loss before capital contributions, combined with capital contributions determine the change in net assets for the fiscal year. That change, combined with the previous year's net asset total, reconciles to the net asset total at the end of this fiscal year.

The Statements of Cash Flows report cash activities for the fiscal year resulting from operating activities, non-capital financing activities, capital and related financing activities and investing activities. The net result of these activities, added to the beginning of the year cash and cash equivalents balance, reconciles to the total cash and cash equivalents balance at the end of the fiscal year.

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
(A Component Unit of the State of New York)

**Management's Discussion and Analysis, Continued**

The financial statements also include notes that further explain certain information in the financial statements and provide more detailed data. The statements are followed by additional information that provides information related to the NFTA and Metro.

**Summary of Financial Highlights**

**Summary of Net Assets**

	March 31		
	As adjusted (note 2)		
	<u>2011</u>	<u>2010</u>	<u>2009</u>
	(In thousands)		
Current assets	\$ 33,793	\$ 43,842	\$ 35,603
Restricted assets	52,464	62,456	59,712
Capital assets	727,275	739,242	737,560
Other	3,948	4,832	4,521
<b>Total assets</b>	<u>817,480</u>	<u>850,372</u>	<u>837,396</u>
Current liabilities	46,186	58,291	45,551
Long-term liabilities	280,417	274,375	249,156
<b>Total liabilities</b>	<u>326,603</u>	<u>332,666</u>	<u>294,707</u>
<b>Net assets:</b>			
Invested in capital assets, net of related debt	535,231	534,209	540,420
Restricted	47,740	54,418	51,530
Unrestricted	(92,094)	(70,921)	(49,261)
<b>Total net assets</b>	<u>\$ 490,877</u>	<u>\$ 517,706</u>	<u>\$ 542,689</u>

**March 31, 2011 vs. March 31, 2010**

The changes in total net assets serve over time as a useful indicator of the Authority's financial position. The Authority's assets exceeded liabilities by \$490.9 million at March 31, 2011, a \$26.8 million, or 5.2%, decrease from March 31, 2010. This decrease is primarily attributable to an increase in health insurance postemployment liabilities of \$20.0 million. With the help of the federal stimulus program, the NFTA has upgraded its bus fleet with the delivery of fifty-eight new buses in 2011. This represents nearly 20% of our bus fleet. Our mid-life railcar rebuild project continues with our goal to have the entire railcar fleet upgraded by the end of 2014. Current assets decreased \$10.1 million, or 23.0%, due to a decline in our government agencies receivable from funds received, immediately forwarded to our vendor for eleven hybrid buses delivered during 2010.

## NIAGARA FRONTIER TRANSPORTATION AUTHORITY

(A Component Unit of the State of New York)

### Management's Discussion and Analysis, Continued

Restricted assets decreased \$10.0 million, or 16.0%, as our 88(c), Buffalo Niagara International Airport (BNIA) Airport Development Fund (ADF) and Passenger Facility Charge (PFC) accounts were utilized to fund Metro capital and operational shortfalls, loan payments for construction of our new Niagara Falls International Airport (NFIA) terminal and completion of BNIA capital projects to be reimbursed in subsequent years with the receipt of PFC funds. Capital assets decreased \$12.0 million, or 1.6%, due to the continued depreciation of our existing Metro railcars and BNIA buildings & facilities, partially offset by the receipt of fifty-eight new Metro buses. Current liabilities decreased \$12.1 million, or 20.8%, due to the aforementioned receipt of government funds immediately forwarded to our vendor for eleven hybrid buses delivered during 2010. Long-term debt (net of current portion) declined \$13.5 million, or 7.0%, as BNIA related debt service payments for capital projects incurred, highlighted by construction of our BNIA and NFIA terminals, contributed to the decrease.

The Authority uses its capital assets primarily to provide services to the public. Significant components of capital assets include a Light Rail Rapid Transit (LRRT) system and the Buffalo Niagara International Airport. The major change between 2011 and 2010 included \$4.5 million for the BNIA noise compatibility program, \$2.5 million and \$1.0 million for the BNIA automatic baggage system and runway brooms replacement, respectively, and \$0.5 million for the BNIA terminal fire alarm system replacement. Metro additions included \$24.2 for the purchase of fifty-six transit buses, \$1.3 million and \$1.1 million for two hybrid buses and ten small buses, respectively, \$1.0 million for our rail station CCTV upgrade, and \$0.8 million for South Park perimeter security.

#### *March 31, 2010 vs. March 31, 2009*

The Authority's assets exceeded liabilities by \$517.7 million at March 31, 2010, a \$25.0 million, or 4.6%, decrease from March 31, 2009. This decrease is primarily attributable to an increase in postemployment health insurance liabilities of \$15.6 million. As a result of the federal stimulus program and the recent reprogramming of federal funds from the Erie Canal Harbor Development Corporation (ECHDC), the Authority is upgrading its bus fleet with the ordering and anticipated delivery of 80 new buses in fiscal 2011. This represents 25% of our current bus fleet. Our mid-life railcar rebuild project continues with our goal to have the entire railcar fleet upgraded by the end of 2014. Current assets increased \$8.2 million, or 23.0%, as grants receivables increased due to the purchase of 11 hybrid buses. Current liabilities increased \$12.7 million, or 28.0%, due to the current portion of a term loan (outstanding balance as of March 31, 2010 of \$13.0 million) to complete the funding for the Niagara Falls Terminal project and an increase of \$9.2 million, or 32.0%, in accounts payable and accrued expenses primarily attributable to the aforementioned year end purchase of 11 hybrid buses. Long-term debt increased \$4.8 million, or 2.6%, due to the Niagara Falls Terminal loan.

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
(A Component Unit of the State of New York)

Management's Discussion and Analysis, Continued

The major change in capital assets between 2010 and 2009 included \$20.3 million for the construction of the Niagara Falls International Airport new terminal and related landside improvements, \$7.1 million for the noise mitigation program, \$3.8 million for the BNIA food court/concourse level modification, \$1.3 and \$1.1 million for the BNIA wetland treatment glycol project and automatic baggage system, respectively, and \$0.5 million for the Greenbelt Shoreline Improvement initiative. Metro additions included \$6.3 and \$3.1 million for the purchase of eleven transit buses and the ongoing mid-life rebuild project, respectively, \$1.5 million for the Fleetlynx upgrade project, \$1.1 million for the purchase of ten small buses and \$1.1 million for the perimeter security at our garage locations.

**Summary of Revenues, Expenses, and Changes in Net Assets**

	Years ended March 31		
	As adjusted (note 2)		
	2011	2010	2009
	(In thousands)		
Operating revenues:			
Fares	\$ 31,651	\$ 30,662	\$ 28,759
Concessions and commissions	28,245	26,727	25,863
Rental income	13,542	13,342	14,987
Airport fees and services	15,253	14,839	15,450
Other operating revenues	6,742	6,406	4,942
Total operating revenues	<u>95,433</u>	<u>91,976</u>	<u>90,001</u>
Operating expenses:			
Salaries and employee benefits	116,223	110,247	108,988
Other postemployment benefits	20,000	15,595	16,476
Depreciation and amortization	60,489	53,171	51,672
Maintenance and repairs	16,128	16,119	14,986
Transit fuel power	6,803	7,443	10,795
Utilities	6,273	5,988	7,402
Insurance and injuries	3,646	3,012	3,500
Safety and security	11,272	11,454	10,890
Other operating expenses	12,319	11,982	12,998
Total operating expenses	<u>253,153</u>	<u>235,011</u>	<u>237,707</u>
Operating loss	(157,720)	(143,035)	(147,706)
Nonoperating revenues, net	<u>87,876</u>	<u>79,428</u>	<u>90,290</u>
Loss before capital contributions	(69,844)	(63,607)	(57,416)
Capital contributions	<u>43,015</u>	<u>38,624</u>	<u>23,143</u>
Change in net assets	(26,829)	(24,983)	(34,273)
Total net assets, beginning of year	<u>517,706</u>	<u>542,689</u>	<u>576,962</u>
Total net assets, end of year	<u>\$ 490,877</u>	<u>\$ 517,706</u>	<u>\$ 542,689</u>

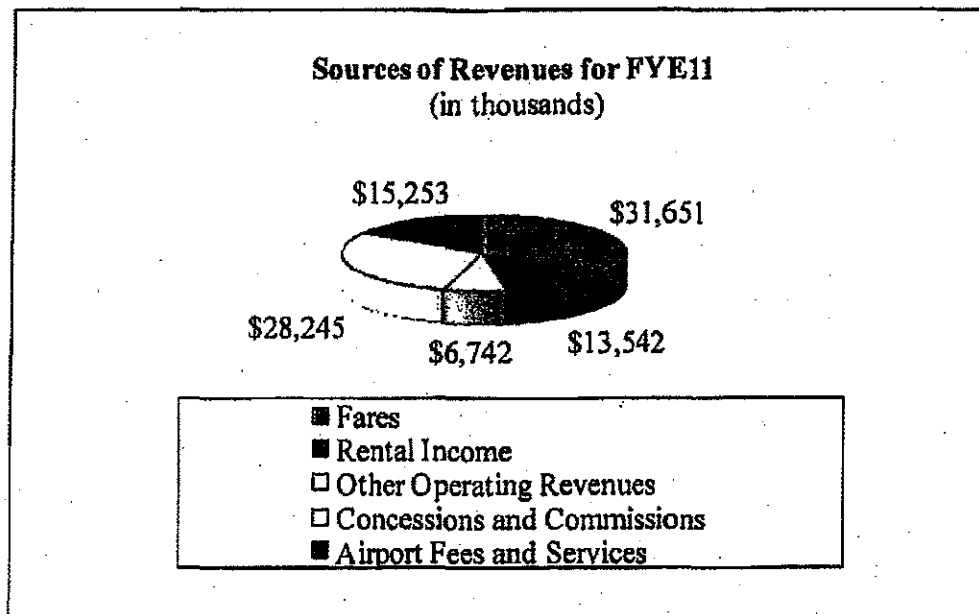
**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
(A Component Unit of the State of New York)

Management's Discussion and Analysis, Continued

**Summary of Revenues, Expenses and Changes in Net Assets, Continued**

**March 31, 2011 vs. March 31, 2010**

The Authority ended 2011 with total net assets of \$490.9 million, a \$26.8 million decrease, or 5.2%, as compared to 2010. Significant items affecting the revenues, expenses, and changes in net assets are as follows:



Operating revenues increased 3.8% from \$92.0 million to \$95.4 million due to the following:

- NFTA operating revenues increased 4.3%, from \$60.4 million to \$63.0 million.

BNIA airport fees and services increased \$0.4 million, or 2.8%, as a higher NFIA net deficit, partially offset by lower direct landing area expenses and bond debt service costs, are factored into our signatory airline billings. The BNIA signatory airlines, as part of the landing fee rate, fund 50% of NFIA's net deficit, after capital needs. BNIA rental income increased \$0.2 million, or 1.5%, as higher airline cost compensatory billings resulting from increased operating expenses, operating expense reserves, and lower passenger facility charges credited against signatory airline billing costs, were partially offset by lower bond debt service costs. BNIA concessions and commissions increased \$1.3 million, or 4.9%, primarily due to an approximate 7% parking rate increase, effective April 1, 2010. Other operating revenues increased \$0.3 million, or 8.0%, as higher contractual baggage maintenance costs billed directly to the airlines and increased advertising revenue contributed to the variance.

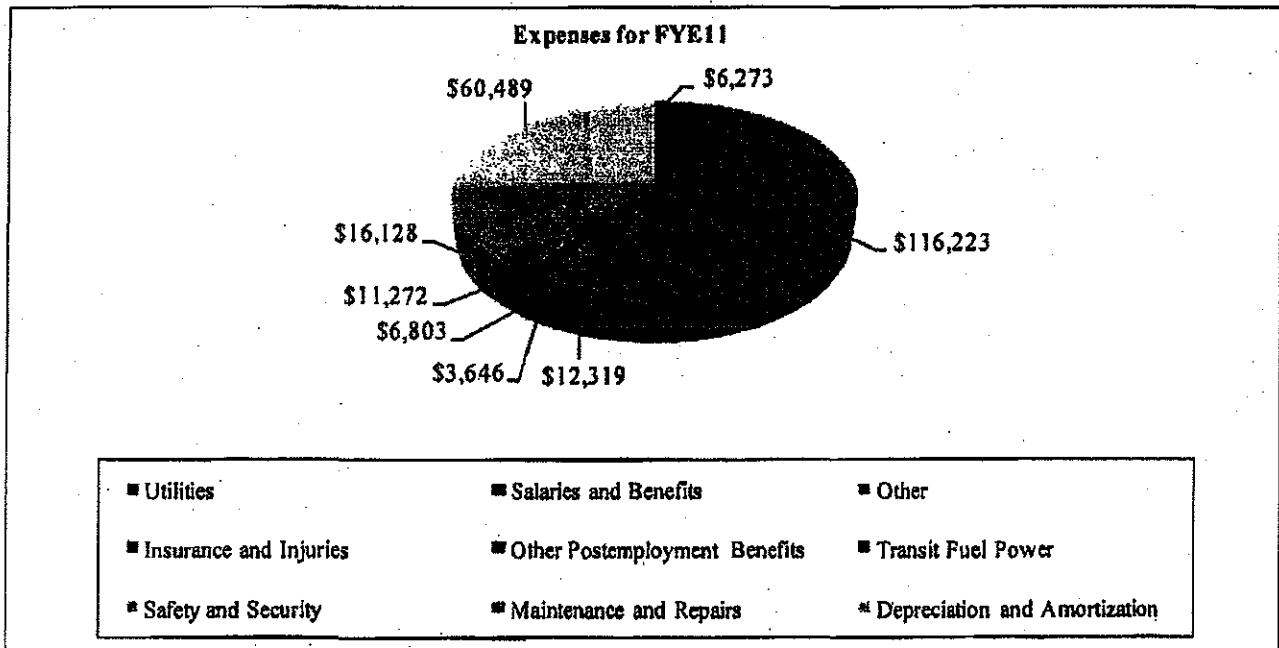
**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
(A Component Unit of the State of New York)  
Management's Discussion and Analysis, Continued

NFIA concessions/commissions increased \$0.2 million, or 83.9%, resulting from higher parking lot fees.

Property Management Group boat harbor fees increased \$0.1 million, or 15.2%, primarily due to higher dock rental fees.

**METRO**

- Metro revenue increased 2.8%, from \$31.6 million to \$32.4 million, due to increased passenger usage with higher gasoline prices and the implementation of our Erie County service restructuring initiative.



*Operating expenses* increased 7.7%, from \$235.0 million to \$253.2 million, due to the following:

**NFTA**

- Authority expenses increased 4.6% from \$75.0 million to \$78.4 million. Included in 2011 are \$4.5 million in health insurance postemployment costs, an increase of \$0.7 million, or 19.6%. Health insurance increases of \$0.7 million, or 16.2%, and higher pension costs of \$1.2 million, or 35.8%, partially offset by lower workers' compensation costs of \$0.6 million, or 55.5%, are allocated throughout the Authority to the business centers and support functions noted below. Other expense variances identifiable to our business centers and administrative support areas are the following:



## **NIAGARA FRONTIER TRANSPORTATION AUTHORITY**

(A Component Unit of the State of New York)

### **Management's Discussion and Analysis, Continued**

#### **BNIA:**

- Salaries and employee benefits increased \$0.8 million, or 6.3%, as a result of union contractual increases, higher health insurance, pension and overtime costs, partially offset by lower workers' compensation costs and savings realized from our early retirement incentive program.
- Insurance and injuries decreased \$0.08 million, or 18.5%, due to lower claim losses.

#### **NFIA:**

- Salaries and employee benefits increased \$0.2 million, or 19.6%, as a result of union contractual increases, higher health insurance, pension and overtime costs and increased staffing with the full year operation of our new terminal, partially offset by lower workers' compensation costs.
- Utilities increased \$0.02 million, or 73.9%, as higher usage costs with the full year operation of our new terminal contributed to the increase.
- Safety and security increased \$0.02 million, or 164.7%, as a greater security force is required with the full year operation of our new terminal and increased passenger traffic.
- Other operating expenses increased \$0.2 million, or 60.2%, due to higher marketing/advertising and parking operation costs.

#### **Transportation Centers:**

- Salaries and employee benefits increased \$0.04 million, or 3.3%, as a result of union contractual increases, higher health insurance and pension costs, partially offset by lower workers' compensation costs and savings realized from our early retirement incentive program.
- Utilities increased \$0.05 million, or 10.7%, due to higher electric and gas billings.
- Insurance and injuries decreased \$0.04 million, or 65.2%, as general liability insurance costs were allocated more equitably to other areas of the organization.
- Other operating expenses increased \$0.08 million, or 9.1%, due to lower Central Services costs.

#### **Property Management Group:**

- Salaries and employee benefits decreased \$0.09 million, or 12.6%, due to three less full-time positions, lower overtime and workers' compensation costs, partially offset by union contractual increases, higher health insurance and pension costs.
- Maintenance and repairs were \$0.06 million, or 10.1%, below 2010 due to lower major repairs and services at our Sierra Plant 3 facility.
- Utilities decreased \$0.09 million, or 10.0%, as our downsizing of the Terminal A facility contributed to the decrease.

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
(A Component Unit of the State of New York)

**Management's Discussion and Analysis, Continued**

- Insurance and injuries decreased \$0.02 million, or 571.2%, due to the receipt of dock/greenbelt insurance claim proceeds.
- Other operating expenses increased \$0.08 million, or 11.6%, as increased temporary help and the higher cost of fuel sold at our NFTA Boat Harbor operation contributed to the increase.

**Administrative Support:**

- Personnel services increased \$0.9 million, or 3.2%, due to contractual union increases, higher health insurance and pension costs, partially offset by lower workers' compensation costs and savings realized from our early retirement incentive program.
- Maintenance and repairs increased \$0.01 million, or 45.1%, due to higher MIS service and police automotive costs.
- Insurance and injuries decreased \$0.06 million, or 29.0%, as police claim losses declined and the general liability insurance costs allocated to police decreased.

**METRO**

- Metro expenses increased 9.2% from \$160.0 million to \$174.7 million
  - Salaries and employee benefits increased \$5.1 million, or 5.7%, as a result of higher accrued wages, increased workers' compensation and overtime costs, partially offset by lower health insurance costs.
  - 2011 includes \$15.5 million in health insurance postemployment costs, an increase of \$3.7 million, or 31.0%.
  - Lower diesel prices resulting from our ongoing efforts in hedging the market with the purchase of futures contracts, partially offset by increased rail traction costs, resulted in our transit fuel/power decreasing \$0.6 million, or 8.6%.
  - Utilities were \$0.2 million, or 7.7%, higher than 2010 due to increased electric and water billings, partially offset by lower gas charges.
  - Insurance and injuries increased \$0.9 million, or 42.3%, as a result of reserve adjustments based on cases outstanding and higher insurance liability costs.
  - Safety and security decreased \$0.4 million, or 6.4%, as an increase in 2011 operating assistance, the receipt of prior period funds and lower workers' compensation costs, were partially offset by increased staffing levels, higher transit police salaries, overtime, health insurance and pension costs.

The net result of the above was an operating loss increase of 10.3% from \$143.0 million in 2010 to \$157.7 million in 2011.

## NIAGARA FRONTIER TRANSPORTATION AUTHORITY

(A Component Unit of the State of New York)

### Management's Discussion and Analysis, Continued

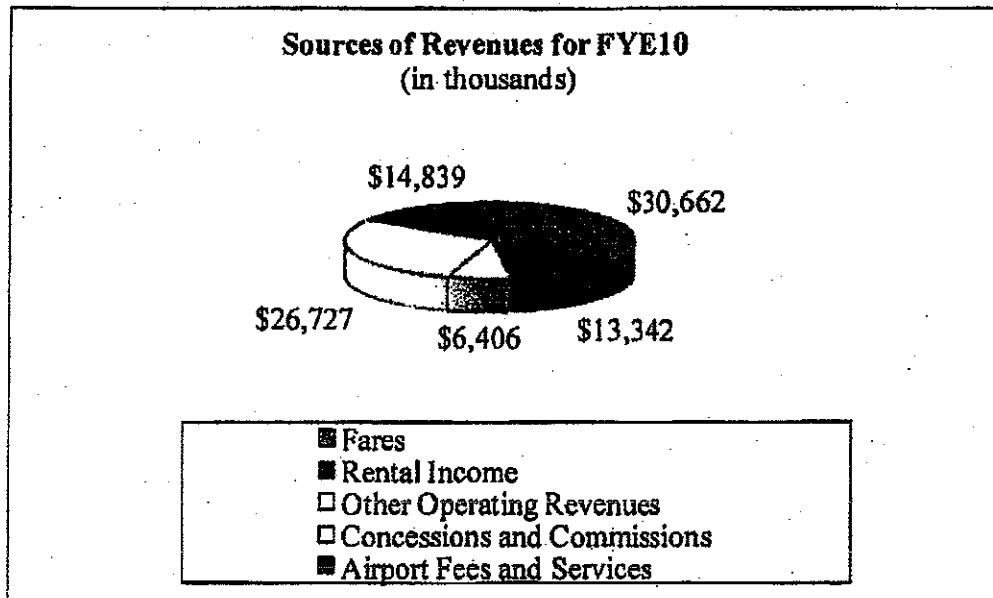
*Net non-operating revenue* increased 10.6% from \$79.4 million to \$87.9 million as of March 31, 2011.

- The increase was due to higher 88(c) revenue of \$2.8 million, or 55.6%, lower expenditures of \$3.5 million, or 41.3%, incurred with our BNIA noise mitigation program, lower interest expense of \$0.3 million, or 3.3%, related to our 2004 revenue bonds and higher Erie County sales tax revenue of \$0.6 million, or 3.8%, and a decrease of \$3,105 million or 77.4% related to the change in fair value of the derivative instruments recognized in accordance with GASB 53. This was partially offset by lower New York State assistance of \$0.7 million, or 1.6%, decreased mortgage tax receipts of \$0.6 million, or 7.6%, and lower passenger facility charges of \$0.6 million, or 4.9%.

### Summary of Revenues, Expenses and Changes in Net Assets

#### *March 31, 2010 vs. March 31, 2009*

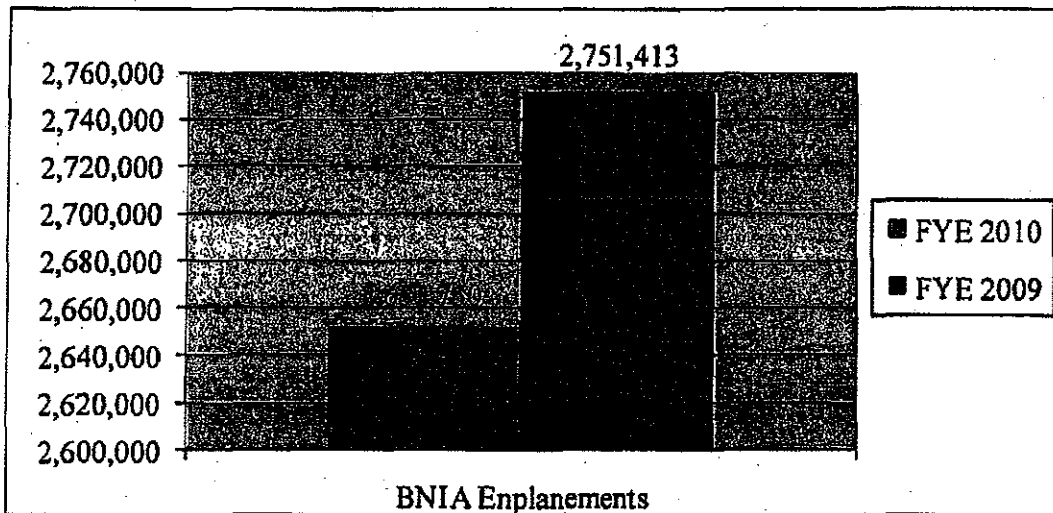
The Authority ended 2010 with total net assets, as adjusted, of \$517.7 million, a \$25.0 million decrease, or 4.6%, as compared to 2009. Significant items affecting the revenues, expenses, and changes in net assets are as follows:



**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
(A Component Unit of the State of New York)  
Management's Discussion and Analysis, Continued

*Operating revenues* increased 2.2% from \$90.0 million to \$92.0 million due to the following:

- NFTA operating revenues remained the same at \$60.4 million.
- BNIA airport fees and services decreased \$0.6 million, or 4.1%, as decreased debt service costs, operating expense reserves and a lower NFIA net deficit, partially offset by higher operating expenses, are factored into our signatory airline billings. The BNIA signatory airlines, as part of the landing fee rate, fund 50% of NFIA's net deficit, after capital needs. BNIA rental income decreased \$1.1 million, or 11.1%, as decreased airline cost compensatory billings resulting from lower operating expenses, operating expense reserves, debt service costs and higher passenger facility charges credited against these costs accounted for the variance. BNIA concessions and commissions increased \$0.8 million, or 3.2%, based on improved auto rental commissions totaling \$1.0 million combined with additional concession related property improvements from 2009 totaling \$0.6 million, partially offset by lower parking revenues (\$0.6 million) and ground transportation commissions (\$0.2 million) mostly from lower enplanements during 2010.



NFIA other operating revenues increased \$0.1 million primarily due to unanticipated revenue sharing adjustments related to prior year operations from a joint venture industrial facility at the Niagara Falls International Airport.

Property Management Group rental income decreased \$0.6 million, or 16.3%, due to the loss of tenants at our Terminal A facilities and the transfer of our police operation to BNIA. Tenant reimbursements decreased \$0.2 million, or 43.6%, due to cost containment measures and lower commodity costs. Terminal A facilities also experienced reduced tenant lease space and reduced square footage of a current tenant.

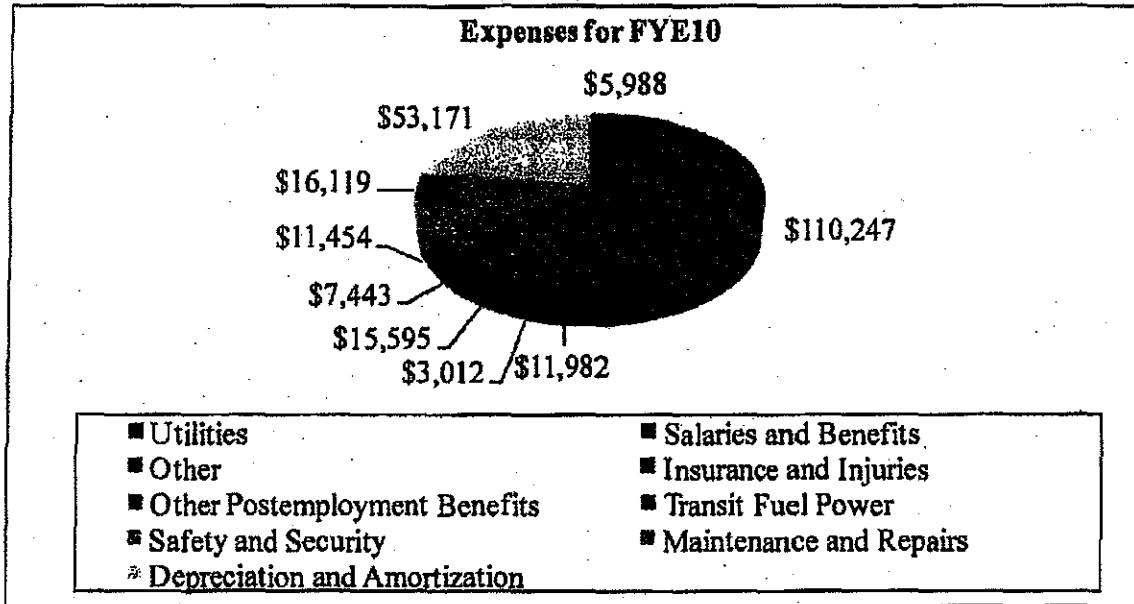
# **NIAGARA FRONTIER TRANSPORTATION AUTHORITY**

(A Component Unit of the State of New York)

## **Management's Discussion and Analysis, Continued**

### **METRO**

- Metro revenue increased 6.6%, from \$29.6 million to \$31.6 million, due to the full year impact of our January 1, 2009 basic fare increase from \$1.50 to \$1.75. This was partially offset by decreased passenger usage of 3.4% due to a general slowdown in the local economy.



*Operating expenses decreased 1.1%, from \$237.7 million to \$235.0 million, due to the following:*

### **NFTA**

- Authority expenses increased 3.6% from \$72.4 million to \$75.0 million. Included in 2010 are \$3.8 million in health insurance postemployment costs. Health insurance increases of \$0.08 million, or 1.7%, and higher workers' compensation costs of \$0.6 million, or 98.7%, partially offset by lower pension costs of \$0.3 million, or 9.2%, are allocated throughout the Authority to the business centers and support functions noted below. Other expense variances identifiable to our business centers and administrative support areas are the following:

#### **BNIA:**

- Salaries and employee benefits increased \$0.2 million, or 1.4%, as a result of union contractual increases, higher workers' compensation and overtime costs, partially offset by lower pension costs and the transfer of an electrician to our NFIA operation.
- Maintenance and repairs were \$1.0 million, or 14.3%, above 2009 due to costs of our new baggage handling system, partially offset by lower glycol recovery, environmental and snowplowing costs.
- Utilities decreased \$0.2 million, or 8.3%, due to ongoing energy saving initiatives and lower commodity costs.

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
(A Component Unit of the State of New York)

**Management's Discussion and Analysis, Continued**

- Other operating expenses decreased \$0.04 million, or 0.9%, due to decreased advertising and general office costs.

**NFIA:**

- Salaries and employee benefits increased \$0.06 million, or 6.4%, as a result of union contractual increases, higher workers' compensation costs, the transfer of an electrician from our BNIA operation and the partial year addition of a custodial position with the opening of our new terminal, partially offset by lower pension costs.
- Maintenance and repairs were \$0.1 million, or 19.9%, less than 2009 primarily due to decreased automotive and major facility repair costs.
- Utilities increased \$0.06 million, or 41.4%, as higher usage costs with additional new terminal square footage were partially offset by lower commodity costs.
- Safety and security decreased \$0.04 million, or 28.5%, as lower private security costs contributed to the decrease.
- Other operating expenses increased \$0.1 million, or 47.5%, due to higher professional service fees, advertising, and general office costs.

**Transportation Centers:**

- Salaries and employee benefits increased \$0.02 million, or 1.9%, as a result of union contractual increases and higher workers' compensation costs, partially offset by lower pension and consultant costs.
- Maintenance and repairs were \$0.03 million, or 11.7%, less than 2009 primarily due to decreased landscaping and maintenance service costs.
- Utilities decreased \$0.1 million, or 25.0%, due to ongoing energy saving initiatives and lower commodity costs.
- Safety and security decreased \$0.06 million, or 11.3%, as a reallocation of our security services to our Metro rail operation accounted for the variance.
- Other operating expenses decreased \$0.05 million, or 21.7%, due to lower central services costs.

**Property Management Group:**

- Salaries and employee benefits decreased \$0.02 million, or 2.4%, as a partial year staff vacancy and lower pension costs were partially offset by union contractual increases and higher workers' compensation costs.
- Maintenance and repairs were \$0.2 million, or 50.6%, above 2009 due to increased major repairs and services at the Sierra Plant 3 facilities.
- Utilities decreased \$0.4 million, or 30.9%, due to cost containment measures and lower commodity costs. Terminal A facilities also experienced reduced tenant lease space and reduced square footage of a current tenant.

## NIAGARA FRONTIER TRANSPORTATION AUTHORITY

(A Component Unit of the State of New York)

### Management's Discussion and Analysis, Continued

- Insurance and injuries decreased \$0.09 million, or 73.3%, due to decreased claim losses.
- Other operating expenses decreased \$0.2 million, or 26.3%, due to lower cost of fuel sold at the NFTA Boat Harbor. 2009 also included \$0.1 million in provisions and reserves for a Terminal A tenant.

#### Administrative Support:

- Maintenance and repairs increased \$0.05 million, or 28.9%, due to higher MIS service costs.
- Utilities decreased \$0.01 million, or 53.7%, due to lower telephone costs.
- Other operating expenses decreased \$0.3 million, or 11.8%, due to lower professional service expenses, legal fees, travel and general office costs.

#### METRO

- Metro expenses decreased 3.2% from \$165.3 million to \$160.0 million
  - Salaries and employee benefits increased \$1.0 million, or 1.1%, as a result of higher health insurance, workers' compensation and overtime costs, partially offset by reduced operator costs based on service route adjustments.
  - 2010 includes \$11.8 million in health insurance postemployment costs, a decrease of \$0.9 million, or 7.0%.
  - Lower diesel prices and decreased rail traction costs resulted in our transit fuel/power decreasing \$3.4 million, or 31.1%.
  - Utilities were \$0.7 million, or 25.3%, below 2009 due to ongoing energy saving initiatives and lower commodity costs.
  - Insurance and injuries decreased \$0.4 million, or 15.3%, as a result of reserve adjustments based on cases outstanding.
  - Safety and security increased \$0.7 million, or 14.7%, as increased staffing levels to support our rail line security commitment, higher transit police salaries, overtime, and workers' compensation costs contributed to the increase.

The net result of the above was an Authority operating loss decrease of 3.2% from \$147.7 million in 2009 to \$143.0 million in 2010.

*Net non-operating revenue*, as adjusted, decreased 12.1% from \$90.3 million to \$79.4 million.

- The decrease was due to lower 88(c) revenue of \$2.5 million, or 33.2%, higher expenditures of \$1.6 million, or 23.3%, incurred with our BNIA noise mitigation program, lower interest income of \$1.0 million, or 65.3%, and decreases of \$2.6 million, or 5.7% and \$0.8 million, or 4.4%, in N.Y. State assistance and Erie County sales tax, respectively. This was partially offset by lower interest expense of \$0.7 million, or 6.6%, related to debt, and higher passenger facility charges of \$0.6 million, or 5.6%.

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
(A Component Unit of the State of New York)

Management's Discussion and Analysis, Continued

**Capital Assets**

Non-depreciable capital assets include land and construction in progress. Depreciable capital assets include light rail rapid transit, airport buildings, metropolitan transportation centers, marine terminals, docks and wharves, motorbuses and equipment.

The following is a schedule of the Authority's capital assets:

	March 31		
	<u>2011</u>	<u>2010</u>	<u>2009</u>
	(In thousands)		
Nondepreciable:			
Land	\$ 62,108	\$ 62,108	\$ 62,135
Construction in progress	<u>28,071</u>	<u>41,908</u>	<u>83,502</u>
Total capital assets not subject to depreciation	<u>90,179</u>	<u>104,016</u>	<u>145,637</u>
Depreciable:			
Land improvements	347,079	342,265	319,453
Light rail rapid transit system	602,512	632,904	630,863
Airport buildings	268,449	260,024	194,570
Metropolitan transportation centers	21,807	21,556	21,202
Marine terminals, docks and wharves	29,147	28,560	27,725
Motor buses	123,895	102,589	102,893
Equipment, miscellaneous, buildings, and other	<u>132,731</u>	<u>124,376</u>	<u>122,523</u>
Depreciable capital assets	<u>1,525,620</u>	<u>1,512,274</u>	<u>1,419,229</u>
Less accumulated depreciation	<u>(888,524)</u>	<u>(877,048)</u>	<u>(827,306)</u>
Total net capital assets	<u>\$ 727,275</u>	<u>\$ 739,242</u>	<u>\$ 737,560</u>

**March 31, 2011 vs. March 31, 2010**

Noteworthy capital asset additions and deletions for fiscal year 2011 were:

- Authority additions included \$4.5 million for the BNIA noise compatibility program, \$2.5 million and \$1.0 million for the BNIA automatic baggage system and runway brooms replacement, respectively, and \$0.5 million for the BNIA terminal fire alarm system replacement.
- Metro additions included \$24.2 for the purchase of fifty-six transit buses, \$1.3 million and \$1.1 million for two hybrid buses and ten small buses, respectively, \$1.0 million for our rail station CCTV upgrade, and \$0.8 million for South Park perimeter security.



**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
(A Component Unit of the State of New York)  
Management's Discussion and Analysis, Continued

***March 31, 2010 vs. March 31, 2009***

Noteworthy capital asset additions and deletions for fiscal year 2010 were:

- Authority additions included \$20.3 million for the construction of the NFIA new terminal and related landside improvements, \$7.1 million for the BNIA noise compatibility program, \$3.8 million for the BNIA food court/concourse level modification, \$1.3 and \$1.1 million for the BNIA wetland treatment glycol project and automatic baggage system, respectively, and \$0.5 million for the Greenbelt Shoreline Improvement initiative.
- Metro additions included \$6.3 and \$3.1 million for the purchase of eleven transit buses and the ongoing mid-life rebuild project, respectively, \$1.5 million for the Fleetlynx upgrade project, \$1.1 million for the purchase of ten small buses and \$1.1 million for perimeter security at our garage locations.

**Debt Administration**

***March 31, 2011 vs. March 31, 2010***

At March 31, 2011, the Authority had \$192.0 million of outstanding debt. This represents a \$13.0 million, or 6.3%, decrease from 2010. BNIA related debt service payments for capital projects incurred, highlighted by construction of our BNIA and NFIA terminals, contributed to the decrease.

***March 31, 2010 vs. March 31, 2009***

At March 31, 2010, the Authority had \$205.0 million of outstanding debt. This represents a \$7.9 million, or 4.0%, increase from 2009. New in 2010 is a term loan of \$9.5 million (outstanding balance as of March 31, 2010 of \$9.0 million) and an increase in a bank loan of \$6.9 million to complete the funding for the Niagara Falls Terminal project. Borrowing was required to bridge the NFTA's cash flow needs for the continuation of the project during the period of time necessary for the NFTA to take action to secure additional New York State and other financial support sources for the project. Also new in 2010 (outstanding balance as of March 31, 2010 of \$1.9 million) is a term loan for concessions related to BNIA property terminal improvements. These increases were offset by debt service payments on other debt totaling \$8.6 million.

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
(A Component Unit of the State of New York)

Management's Discussion and Analysis, Continued

**OPERATIONS, ACCOMPLISHMENTS & OUTLOOK FOR THE AUTHORITY**

**Surface Transportation**

Metro bus and rail is the Authority's largest business center with over 1,100 employees. It is also the second largest transit provider in New York State, behind the Metropolitan Transportation Authority in New York City, and the only upstate transportation agency to operate a light rail system. It transports over 26 million passengers a year over 1,575 square miles. Approximately 25% of its revenues and operating assistance comes from fare collection and advertising, 35% from New York State, 30% from local sources and 10% from the federal government. Therefore, the New York State budget, as well as the future of other funding sources, is always a high priority.

While the proposed New York State budget of approximately \$42 million for FYE 12, it is consistent with the budget for FYE 11. Over the last three years alone, New York State Transportation Operating Assistance (STOA) has been cut five separate times for a total of \$3.6 million. Passage of a new federal transportation reauthorization bill is delayed and annual Federal Transit Administration appropriations remain relatively flat for FYE 12. Locally, a slower rate of real estate sales has decreased mortgage recording tax receipts to a 15-year low, further reducing the funds available for needed capital projects. New York State pension and health insurance costs continue to rise, compounding these constraints every year.

The five-year plan indicates significant deficits for Metro Services of \$13.2 up to \$23.7 million, given our capital needs and increased costs of operations. The NFTA is taking steps to investigate and implement budget reduction opportunities both from the expense side and the revenue side.

Despite financial hardships, the NFTA remains dedicated to providing high quality transportation at a price the public can afford. As of October 31, 2010 the NFTA adjusted service levels to make the entire system more efficient and increase passenger revenues. Buses now run more frequently over the heaviest used routes. In addition, the recently completed Erie County Transit Service Restructuring and Fare Study recommended and the Surface Transportation Group implemented eliminating all fare zones and bus-to-bus transfers and maintained the \$1.75 base fare for FYE 12.

To enhance the experience to the rider and reduce maintenance and operating costs, Metro anticipates the delivery of 30 new buses in FYE 12. In addition, the first two newly rebuilt light rail cars were delivered in 2011 with the anticipation that all twenty-seven rail cars will be rebuilt by the end of fiscal 2014.

## **NIAGARA FRONTIER TRANSPORTATION AUTHORITY**

(A Component Unit of the State of New York)

### **Management's Discussion and Analysis, Continued**

#### **Aviation**

Buffalo Niagara International Airport, the Authority's second largest business center serves over 5 million passengers, marking its fifth straight year of that level or higher of passengers, a milestone that was not predicted until 2020. Because of the changes to BNIA over the past few years to accommodate the increased passengers, and a positive continued trend, a new Master Plan update is scheduled to conclude in FYE 2012.

As we look forward, BNIA continues to progress on the Noise Mitigation Projects that will total over \$56.7 million over the next five years. These projects are fully funded by the FAA, New York State and Passenger Facility Charges.

Located just five miles from Niagara Falls, the Niagara Falls International Airport has been a catalyst for economic development. Since the completion of the new terminal building in December 2009, the number of scheduled carriers has tripled and enplanements have grown 95% from FYE 10 to FYE 11.

#### **Property Management**

The Property Management Division serves as the Authority-wide provider of real estate services, managing over 2,000 acres of property throughout Erie and Niagara counties, and is responsible for the Authority's non-public transportation assets, including the NFTA Boat Harbor, the largest recreational boat harbor in New York State, with over 1,000 slips.

Current economic conditions have made it challenging to lease vacancies with the Property Management portfolio, and as a result Port Terminals A and B have been closed to save costs until leased. Between the losses at the Boat Harbor and within Property Management, the NFTA anticipates that the Division will not be profitable in the short term.

#### **CONTACT FOR AUTHORITY'S FINANCIAL MANAGEMENT**

This report is designed to provide a general overview of the finances of the Authority for interested parties. Questions concerning any information within this report or requests for additional information should be addressed to Deborah C. Leous, Chief Financial Officer, 181 Ellicott Street, Buffalo, New York 14203.

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
**(A Component Unit of the State of New York)**  
**Statements of Net Assets**  
**March 31, 2011 and 2010**  
**(In thousands)**

<u>Assets</u>	<u>2011</u>	As adjusted (note 2) <u>2010</u>
<b>Current assets:</b>		
Cash and cash equivalents	\$ 9,504	8,749
Accounts receivable, net of allowance for doubtful accounts of \$177 in 2011 and \$278 in 2010	6,567	5,517
Grants receivable	12,459	25,345
Materials and supplies inventory	3,820	3,748
Prepaid expenses and other	1,443	483
	<u>33,793</u>	<u>43,842</u>
<b>Restricted assets:</b>		
Cash and cash equivalents	52,439	62,431
Investments	25	25
	<u>52,464</u>	<u>62,456</u>
Deferred outflow of resources	-	598
Bond issuance costs, net	3,948	4,234
Capital assets, net	<u>727,275</u>	<u>739,242</u>
	<u>783,687</u>	<u>806,530</u>
<b>Total assets</b>	<u>\$ 817,480</u>	<u>850,372</u>

See accompanying notes to basic financial statements.

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
**(A Component Unit of the State of New York)**  
**Statements of Net Assets, Continued**  
**(In thousands)**

<u>Liabilities and Net Assets</u>	<u>2011</u>	As adjusted (note 2) <u>2010</u>
<b>Current liabilities:</b>		
Current portion of long-term debt	\$ 13,497	12,989
Accounts payable and accrued expenses	25,826	38,111
Deferred revenue	2,618	3,116
Other liabilities	4,245	4,075
	<u>46,186</u>	<u>58,291</u>
<b>Noncurrent liabilities:</b>		
Derivative instruments	4,921	4,611
Long-term debt	178,547	192,044
Deferred 88(c) revenue and other noncurrent liabilities	479	3,963
Other postemployment benefits	65,835	45,835
Payable to NYS Retirement	646	269
Estimated liability for self-insured claims	29,989	27,653
	<u>280,417</u>	<u>274,375</u>
<b>Total liabilities</b>	<u>326,603</u>	<u>332,666</u>
<b>Net assets:</b>		
Capital assets, net of related debt	535,231	534,209
Restricted net assets	47,740	54,418
Unrestricted net assets (deficit)	(92,094)	(70,921)
<b>Total net assets</b>	<u>490,877</u>	<u>517,706</u>
<b>Total liabilities and net assets</b>	<u>\$ 817,480</u>	<u>850,372</u>

See accompanying notes to basic financial statements.

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
**(A Component Unit of the State of New York)**  
**Statements of Revenues, Expenses and Changes in Net Assets**  
**Years ended March 2011 and 2010**  
**(In thousands)**

	<u>2011</u>	As adjusted (note 2) <u>2010</u>
<b>Operating revenues:</b>		
Fares	\$ 31,651	30,662
Concessions and commissions	28,245	26,727
Rental income	13,542	13,342
Airport fees and services	15,253	14,839
Tenant reimbursements	1,724	1,701
Boat Harbor fees	963	836
Retail sales	250	205
Other operating revenues	<u>3,805</u>	<u>3,664</u>
<b>Total operating revenues</b>	<u>95,433</u>	<u>91,976</u>
<b>Operating expenses:</b>		
Salaries and employee benefits	116,223	110,247
Other postemployment benefits	20,000	15,595
Depreciation	60,489	53,171
Maintenance and repairs	16,128	16,119
Transit fuel and power	6,803	7,443
Utilities	6,273	5,988
Insurance and injuries	3,646	3,012
Safety and security	11,272	11,454
Other	<u>12,319</u>	<u>11,982</u>
<b>Total operating expenses</b>	<u>253,153</u>	<u>235,011</u>
<b>Operating loss</b>	<u>(157,720)</u>	<u>(143,035)</u>

See accompanying notes to basic financial statements.

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
**(A Component Unit of the State of New York)**  
**Statements of Revenues, Expenses and Changes in Net Assets, Continued**  
**(In thousands)**

	<u>2011</u>	As adjusted (note 2) <u>2010</u>
Non-operating revenues (expenses):		
Operating assistance	\$ 92,124	89,837
Passenger facility charges	10,747	11,297
Derivative instrument losses	(908)	(4,013)
Interest expense, net	(9,050)	(9,209)
Airport noise abatement	(4,913)	(8,366)
Other nonoperating expense	<u>(124)</u>	<u>(118)</u>
Total net nonoperating revenues	<u>87,876</u>	<u>79,428</u>
Loss before capital contributions	(69,844)	(63,607)
Capital contributions	<u>43,015</u>	<u>38,624</u>
Change in net assets	(26,829)	(24,983)
Total net assets, beginning of year	<u>517,706</u>	<u>542,689</u>
Total net assets, end of year	<u>\$ 490,877</u>	<u>517,706</u>

See accompanying notes to basic financial statements.

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
**(A Component Unit of the State of New York)**  
**Statements of Cash Flows**  
**Years ended March 2011 and 2010**  
**(In thousands)**

	<u>2011</u>	<u>2010</u>
Cash flows from operating activities:		
Cash collected from customers	\$ 93,885	92,003
Cash paid for employee wages and benefits	(126,703)	(120,315)
Cash paid to vendors and suppliers	(52,963)	(31,937)
Cash paid for insurance and injury	(1,309)	(2,421)
Net cash used in operating activities	<u>(87,090)</u>	<u>(62,670)</u>
Cash flows from non-capital financing activities - operating assistance	<u>92,124</u>	<u>89,837</u>
Cash flows from capital and related financing activities:		
Repayments of long-term debt	(12,989)	(8,569)
Proceeds from issuance of long-term debt	-	16,462
Escrow funds, net	169	310
Interest paid	(9,412)	(9,734)
Deferred 88(c) revenues	(3,484)	(454)
Capital grants and contributions	55,900	26,290
Additions to capital assets	(48,523)	(54,804)
Construction retainages, net	(2,290)	(58)
Proceeds from sale of capital assets	125	48
Passenger facility charges	10,747	11,388
Airport noise abatement	(4,913)	(8,366)
Other	37	72
Net cash used in capital and related financing activities	<u>(14,633)</u>	<u>(27,415)</u>
Cash flows from investing activities - interest income	<u>362</u>	<u>525</u>
Net change in cash and cash equivalents	(9,237)	277
Cash and cash equivalents, beginning of year	<u>71,180</u>	<u>70,903</u>
Cash and cash equivalents, end of year	<u>\$ 61,943</u>	<u>71,180</u>

See accompanying notes to basic financial statements.



**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
**(A Component Unit of the State of New York)**  
**Statements of Cash Flows, Continued**  
**(In thousands)**

	<u>2011</u>	<u>2010</u>
<b>Reconciliation to Statement of Net Assets</b>		
Cash and cash equivalents:		
Unrestricted	\$ 9,504	8,749
Restricted	<u>52,439</u>	<u>62,431</u>
Total cash and cash equivalents	<u>\$ 61,943</u>	<u>71,180</u>
 <b>Reconciliation of operating loss to net cash used in operating activities:</b>		
Operating loss	(157,720)	(143,035)
Adjustments to reconcile operating loss to net cash used in operating activities:		
Depreciation	60,489	53,171
Other postemployment benefits, net	20,000	15,595
Changes in assets and liabilities:		
Receivables	(1,050)	(157)
Materials and supplies inventories	(72)	1,463
Prepaid expenses and other	(960)	231
Accounts payable and accrued expenses	(9,992)	9,287
Deferred revenue	(498)	184
Estimated liability for self-insured claims	2,336	591
Payable to NYS Retirement	<u>377</u>	<u>-</u>
Net cash used in operating activities	<u>\$ (87,090)</u>	<u>(62,670)</u>

See accompanying notes to basic financial statements.

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
**(A Component Unit of the State of New York)**

**Notes to Basic Financial Statements**

**March 31, 2011 and 2010**

**(In thousands)**

**(1) Financial Reporting Entity**

The Niagara Frontier Transportation Authority (the Authority) was created by an Act of the New York State Legislature in 1967 to promote the development and improvement of transportation and related services within the Niagara Frontier transportation district. The Niagara Frontier Transit Metro System, Inc. (Metro) was created as part of the Authority in 1974 to provide mass transportation services to the Niagara Frontier.

The Authority is governed by a 12 member Board who are appointed by the Governor of New York State, with the consent of the New York State Senate. The Board of Commissioners (Board) governs and sets policy for the Authority. The Executive Director, subject to policy direction and delegations from the Board, is responsible for all activities of the Authority.

As a multi-modal transportation authority, the Authority operates a number of transportation related business centers including aviation, surface transportation and property management. The Authority's charter requires that it operate under an approved annual balanced consolidated budget. Therefore, its basic mode of operations calls for transfers, if necessary, within business centers that produce a surplus to those that incur a deficit.

Inclusion in the entity is based primarily on the notion of financial accountability. Governmental Accounting Standards Board (GASB) Statement No. 14, as amended by GASB Statement No. 39, defines financial accountability in terms of a primary government (the Authority) that is financially accountable for the organizations that make up its legal entity. It is also financially accountable for legally separate organizations if its officers appoint a voting majority of an organization's governing body and either it is able to impose its will on that organization or there is a potential for the organization to provide specific financial benefits to, or to impose specific financial burdens on, the primary government. A primary government may also be financially accountable for governmental organizations that are fiscally dependent on it. The Authority is included in the financial statements of the State of New York (the State) as an enterprise fund as the State is the primary government of the Authority.

In evaluating the Authority as a reporting entity, management has addressed GASB Statement No. 39 to determine potential component units that may fall within the Authority's financial statements. Based on the criteria in GASB Statement No. 39, the Authority has determined that Metro is a component unit of the Authority.

NIAGARA FRONTIER TRANSPORTATION AUTHORITY  
(A Component Unit of the State of New York)  
Notes to Basic Financial Statements, Continued

**(2) Summary of Significant Accounting Policies**

**(a) Basis of Accounting**

The Authority prepares its financial statements using the economic resources measurement focus and the accrual basis of accounting. The Authority applies all applicable GASB pronouncements as well as the following pronouncements issued on or before November 30, 1989, unless those pronouncements conflict with or contradict GASB pronouncements: Statements and Interpretations of the Financial Accounting Standards Board (FASB), Accounting Principles Board (APB) Opinions, and Accounting Research Bulletins (ARBs) of the Committee on Accounting Procedure. The Authority has elected the option, under GASB Statement No. 20, to not apply FASB Statements and Interpretations issued after November 30, 1989. The activities of the Authority are similar to those of proprietary funds of local jurisdictions and are as follows:

**Authority Operations**

***Airports***

The Authority operates the Buffalo Niagara International Airport (BNIA) and the Niagara Falls International Airport (NFIA). BNIA is Western New York's primary passenger and cargo airport, while NFIA continues to serve as a general aviation airport with an emerging scheduled charter business. NFIA, shared with a military base, also serves as the Federal Aviation Administration (FAA) reliever airport for BNIA.

***Transportation Centers***

The Metropolitan Transportation Center, located in downtown Buffalo, serves as a bus terminal for Buffalo and its immediate suburbs and contains the offices for the Authority. The Niagara Falls Transit Center and the Portage Road Transit Center in Niagara Falls serves as the bus terminals for Niagara County. The facilities connect Metro and inter-city bus passengers to regional destinations and essential services.

***Property Management***

The Property Management Department manages more than 2,000 acres of real estate. This includes the NFTA Boat Harbor, Outer Harbor property, rail right of way, and non-public transportation assets, including industrial warehouse distribution and associated office space.

***Metro Operations***

The majority of Metro operations employees are members of the Amalgamated Transit Union Local 1342 (ATU). Five other labor unions represent a small percentage of remaining employees. Management is currently renegotiating the ATU contract which expired March 31, 2009 and expects settlement without disruption in operations.

NIAGARA FRONTIER TRANSPORTATION AUTHORITY  
(A Component Unit of the State of New York)  
Notes to Basic Financial Statements, Continued

**(2) Summary of Significant Accounting Policies, Continued**

***(a) Basis of Accounting, Continued***

Metro provides the following operations:

Bus service for the Niagara Frontier, comprising Erie and Niagara Counties, serving a population of approximately 1.1 million people. Its fleet consists of 311 buses which operate 76 routes.

MetroLink, a fixed route scheduled service providing community circular/access to jobs, and a Paratransit program for disabled persons, which share a total of 72 vans.

A seasonal/tourist-oriented service, using four replica trolley vehicles, over a fixed loop route in the City of Niagara Falls.

A light rail system, which serves the Buffalo area over a 6.2 mile line between downtown Buffalo and the State University of New York at Buffalo. The light rail system includes a total of 14 stations, six on the surface and eight underground.

***(b) Cash and Cash Equivalents***

Cash and cash equivalents principally include cash on hand, money market funds, certificates of deposit, U.S. Treasury bills and repurchase agreements with an initial term of less than three months.

***(c) Investments***

The Authority's investment policies comply with the New York State Comptroller's guidelines for Public Authorities. Investments for the Authority are comprised primarily of obligations of the U.S. Government valued at cost, which approximates fair value. Securities are held by the banks in the Authority's name.

***(d) Revenue/Expense Recognition***

The Authority's principal sources of operating revenues are fares, airport fees and services, rental income and concessions and commissions. Operating revenues from fares represent surface transportation services and are generated from cash and various fare media including tickets, passes and tokens which are recognized as income as they are used. Operating revenue from airport fees and services includes landing and terminal ramp fees. Rental income includes building and ground space rented to the airlines and air cargo carriers among others. Operating revenue from concessions and commissions includes parking fees, auto rentals, and retail concessions store space. These sources of operating revenue are recognized upon provision of services. Auto revenue commissions are recognized based upon monthly percentage of revenues earned during the contractual year with an annual adjustment to the minimum annual guaranteed fees upon completion of the contract year. The Authority's principal operating expenses include cost of services, salaries and benefits, depreciation, and maintenance and repairs. All other revenues and expenses are reported as nonoperating.

When both restricted and unrestricted resources are available for use, it is the Authority's policy to use restricted resources first, then unrestricted resources as they are needed.

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
**(A Component Unit of the State of New York)**  
**Notes to Basic Financial Statements, Continued**

**(2) Summary of Significant Accounting Policies, Continued**

**(e) Materials and Supplies Inventory**

Materials and supplies inventory are valued based on the weighted average cost method.

**(f) Restricted Assets**

Certain cash deposits and investments are classified as restricted assets because their use is legally limited to specific purposes such as airport capital expansion and operations, light rail rapid transit system, and resources held in escrow.

**(g) Bond Issuance Costs**

Bond discounts and bond issuance costs are amortized over the life of the respective bonds using the interest and straight-line methods of amortization, respectively.

**(h) Capital Assets**

Capital assets are stated at cost, less accumulated depreciation. Depreciation is computed on the straight-line method over the estimated useful lives of the assets. The useful lives used in computing depreciation on principal classes of capital assets are as follows:

	<u>Years</u>
Metropolitan Transportation Centers	25
Improvements	20 - 25
Buildings	20 - 45
Light Rail Rapid Transit System	10 - 45
Motor buses	12
Marine terminals, docks, and wharves	10 - 40
Equipment and other	3 - 10

Expenditures for maintenance and repairs are charged to operations as incurred.

**(i) Compensated Absences**

**Authority Operations**

There are seven separate labor unions while senior management is non-represented. Each employee group has a different compensated absence plan. All employees accrue vacation at varying rates ranging from 13 days per year to a maximum of 25 days per year. Depending on the labor agreements, employees may accumulate a maximum of vacation leave credits ranging from 30 to 40 days that may be carried forward into the next fiscal year. These amounts, in addition to any current year vacation accruals, will be paid to an employee upon termination or retirement. At March 31, 2011 and 2010, the Authority's liability for unused vacation leave totaled \$2,079 and \$2,092, respectively, and is included in accounts payable and accrued expenses in the accompanying Statements of Net Assets.

All employees accumulate sick leave at a rate of 13 days per year. Depending on the labor union, unused sick leave may accumulate to a maximum of 180 days to 230 days. No cash is paid for these accumulated benefits at retirement or termination. At retirement, eligible employees may redeem unused sick leave toward their 50% share of medical coverage costs ranging up to 20 months of coverage (see Note 10).

NIAGARA FRONTIER TRANSPORTATION AUTHORITY  
(A Component Unit of the State of New York)  
Notes to Basic Financial Statements, Continued

**(2) Summary of Significant Accounting Policies, Continued**

**(i) *Compensated Absences, Continued***

**Metro Operations**

Generally, all eligible employees accrue vacation credits ranging from 5 days to 25 days per year and unused vacation credits cannot accumulate. Vacation credits are awarded on January 1 and are generally available for use until December 31 for operators. Clerical employees can rollover up to 5 days into the following year however these days must be used by March 31. At March 31, 2011 and 2010, the Metro liability for unused vacation is \$2,954 and \$2,898, respectively.

Eligible employees receive 10 sick/personal leave days per year that may accumulate from year to year. Upon retirement, an employee may be paid up to a maximum of 30 unused sick days. At March 31, 2011 and 2010, Metro has recorded a liability totaling approximately \$2,000 representing the estimated present value of future benefits which is included in accounts payable and accrued expenses in the accompanying Statements of Net Assets.

**(j) *Deferred Revenue and Deferred 88(c) Revenue***

Operating revenues received for services prior to being earned are recorded as deferred revenue.

88(c) revenue represents a percentage of mortgage recording taxes collected by Erie County required by New York State legislation. It is recorded as deferred revenue until all eligibility requirements are met.

**(k) *Self-Insured Claims***

The Authority assumes the liability for most risks including, but not limited to, property damage, environmental claims, personal injury liability, and workers' compensation claims. An estimate of the liability is made by the Authority based primarily on information available from third-party administrator of claims, actuarial studies, and in-house and outside legal counsel. Certain assets are internally designated to fund, in part, the ultimate settlement of such claims. The Authority also maintains excess liability insurance.

**(l) *Other Liabilities (Escrow Funds)***

The Authority is administering the funding of regional transportation improvement projects on behalf of the Federal Highway Administration (FHWA) for the Niagara International Transportation Technology Coalition (NITTEC). The Authority administers payment and collection of such resources provided by the FHWA for regional construction projects authorized by NITTEC and the FHWA.

**(m) *Pensions***

The Authority provides retirement benefits to substantially all employees through various defined benefit retirement plans (Note 9).

# NIAGARA FRONTIER TRANSPORTATION AUTHORITY

(A Component Unit of the State of New York)

## Notes to Basic Financial Statements, Continued

### (2) Summary of Significant Accounting Policies, Continued

#### (n) *Postemployment Benefits*

In addition to providing pension benefits, the Authority provides health insurance coverage for retired employees. Substantially all employees may become eligible for these benefits if they reach normal retirement age with a minimum of ten years of service. Health insurance benefits are provided through an insurance company whose premiums are based on benefits paid during the year.

Beginning fiscal year ended March 31, 2008, the Authority adopted GASB Statement No. 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*. This pronouncement establishes standards for the measurement, recognition, and display of other postretirement benefits (OPEB) expenses and related liabilities and disclosures (Note 10).

#### (o) *Taxes*

As a public benefit entity, the Authority is exempt from federal and state income tax, as well as state and local property and sales taxes, with the exception of certain payments made in lieu of tax agreements.

#### (p) *Use of Estimates*

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make certain estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

#### (q) *Accounting Pronouncement Adopted*

The Authority adopted the provisions of GASB Statement No. 53, *Accounting and Financial Reporting for Derivative Instruments* (GASB 53). This Statement was effective for periods beginning after June 15, 2009 and enhances the usefulness and comparability of derivative instrument information reported by state and local governments by providing a comprehensive framework for the recognition, measurement, and disclosure of derivative instrument transactions. Derivative instruments such as interest rate and commodity swaps, interest rate locks, options (caps, floors, and collars), swaptions, forward contracts, and futures contracts are entered into by governments as investments; as hedges of identified financial risks associated with assets or liabilities, or expected transactions (i.e., hedgeable items); to lower the costs of borrowings; to effectively fix cash flows or synthetically fix prices; or to offset the changes in fair value of hedgeable items. A key provision of GASB 53 is that certain derivative instruments, are reported at fair value in the basic financial statements. The changes in fair value of hedging derivative instruments do not affect investment revenue but are reported as deferrals. Alternatively, the changes in fair value of investment derivative instruments (which include ineffective hedging derivative instruments) are reported as part of investment revenue in the current reporting period. Effectiveness is determined by considering whether the changes in cash flows or fair values of the potential hedging derivative instrument substantially offset the changes in cash flows or fair values of the hedgeable item. The statement describes several quantitative methods and a qualitative method for evaluating effectiveness.

NIAGARA FRONTIER TRANSPORTATION AUTHORITY  
(A Component Unit of the State of New York)  
Notes to Basic Financial Statements, Continued

**(2) Summary of Significant Accounting Policies, Continued**

***(a) Accounting Pronouncement Adopted, Continued***

As part of the application of GASB 53, the provisions of the statement were applied retroactively to the prior year financial statement amounts as required in the transition guidance. As such, the prior year financial statements are labeled "as adjusted" for the year ended March 31, 2010 to reflect this retroactive application.

The financial reporting impact resulting from implementation of GASB 53 is the recognition of a liability for a "hedging" derivative instrument whose negative fair value at March 31, 2010 totaled \$598 with a corresponding amount being reported as "deferred outflow of resources" in the assets section of the Statements of Net Assets. No deferred outflow of resources is reported as of March 31, 2011 as the derivative instrument is no longer considered effective, and therefore, the \$598 was recognized as "derivative instrument losses" within the non-operating revenues (expenses) section of the Statements of Revenues, Expenses, and Changes in Net Assets. The increase in negative fair value of \$52 is also recognized in derivative instrument losses, as the derivative's negative fair value was \$650 as of March 31, 2011.

Additionally, "investment" derivative instruments or ineffective derivative instruments whose negative fair value at March 31, 2011 and 2010 totaled \$4,272 and \$4,013, respectively, are recorded as "derivative instruments" within the liability section on the Statements of Net Assets. The change in the fair value is recorded as "derivative instrument losses" within the non-operating revenues (expenses) of the Statements of Revenues, Expenses, and Changes in Net Assets. See note 5(b) regarding the derivative instruments reporting as the disclosures provide a summary of the derivative instrument activity and the information necessary to assess the objectives for derivative instruments, their significant terms, and the risks associated with the derivative instruments.

**(3) Deposits and Investments**

***Custodial Credit Risk***

Custodial credit risk is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover deposits or will not be able to recover collateral securities that are in the possession of an outside party. At March 31, 2011 and 2010, none of the Authority's bank deposits were exposed to custodial credit risk.

The following describes the Authority's policies related to deposit and investment risk:

The Authority has a written investment policy applicable to each of its cash, cash equivalents, and investment accounts which is in compliance with the Authority's enabling legislation under Sections 1299e and 2925(3)(f) of the New York State Public Authorities Law. Further, pursuant to collateralizing its investments, the Authority is subject to General Municipal Law Section 10 *Deposit of Public Money* whereby all cash, cash equivalents, and investments are either fully insured by the Federal Deposit Insurance Corporation (FDIC) and/or are fully collateralized with U.S. government obligations held in the name of the Authority. Investments consist of U.S. Treasury notes purchased directly by the Authority.



**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
**(A Component Unit of the State of New York)**  
**Notes to Basic Financial Statements, Continued**

**(4) Capital Assets**

	April 1, <u>2010</u>	<u>Additions</u>	<u>Disposals</u>	March 31, <u>2011</u>
Capital assets not subject to depreciation:				
Land	\$ 62,108	-	-	62,108
Construction in progress	<u>41,908</u>	<u>-</u>	<u>(13,837)</u>	<u>28,071</u>
	<u>104,016</u>	<u>-</u>	<u>(13,837)</u>	<u>90,179</u>
Capital assets subject to depreciation:				
Land improvements	342,265	5,665	(851)	347,079
Light rail rapid transit (LRRT) system	632,904	3,369	(33,761)	602,512
Airport buildings	260,024	8,425	-	268,449
Metropolitan transportation centers	21,556	251	-	21,807
Marine terminals, docks, and wharves	28,560	587	-	29,147
Motor buses	102,589	30,233	(8,927)	123,895
Equipment, misc., buildings, and other	<u>124,376</u>	<u>13,855</u>	<u>(5,500)</u>	<u>132,731</u>
	<u>1,512,274</u>	<u>62,385</u>	<u>(49,039)</u>	<u>1,525,620</u>
Accumulated depreciation:				
Land improvements	(193,103)	(15,391)	850	(207,644)
LRRT system	(415,680)	(20,993)	33,762	(402,911)
Airport buildings	(82,472)	(9,580)	-	(92,052)
Metropolitan transportation centers	(13,904)	(497)	-	(14,401)
Marine terminals, docks, and wharves	(20,799)	(137)	-	(20,936)
Motor buses	(69,076)	(7,733)	8,927	(67,882)
Equipment, misc., buildings, and other	<u>(82,014)</u>	<u>(6,216)</u>	<u>5,532</u>	<u>(82,698)</u>
	<u>(877,048)</u>	<u>(60,547)</u>	<u>49,071</u>	<u>(888,524)</u>
Capital assets, net	<u>\$ 739,242</u>	<u>1,838</u>	<u>(13,805)</u>	<u>727,275</u>

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
**(A Component Unit of the State of New York)**  
**Notes to Basic Financial Statements, Continued**

**(4) Capital Assets, Continued**

	April 1, <u>2009</u>	<u>Additions</u>	<u>Disposals</u>	March 31, <u>2010</u>
Capital assets not subject to depreciation:				
Land	\$ 62,135	-	(27)	62,108
Construction in progress	<u>83,502</u>	<u>-</u>	<u>(41,594)</u>	<u>41,908</u>
	<u>145,637</u>	<u>-</u>	<u>(41,621)</u>	<u>104,016</u>
Capital assets subject to depreciation:				
Land improvements	319,453	22,812	-	342,265
LRRT system	630,863	2,131	(90)	632,904
Airport buildings	194,570	66,892	(1,438)	260,024
Metropolitan transportation centers	21,202	354	-	21,556
Marine terminals, docks, and wharves	27,725	838	(3)	28,560
Motor buses	102,893	539	(843)	102,589
Equipment, misc., buildings, and other	<u>122,523</u>	<u>2,832</u>	<u>(979)</u>	<u>124,376</u>
	<u>1,419,229</u>	<u>96,398</u>	<u>(3,353)</u>	<u>1,512,274</u>
Accumulated depreciation:				
Land improvements	(178,510)	(14,593)	-	(193,103)
LRRT system	(399,174)	(16,596)	90	(415,680)
Airport buildings	(74,958)	(8,952)	1,438	(82,472)
Metropolitan transportation centers	(13,396)	(508)	-	(13,904)
Marine terminals, docks, and wharves	(20,605)	(197)	3	(20,799)
Motor buses	(63,558)	(6,360)	842	(69,076)
Equipment, misc., buildings, and other	<u>(77,105)</u>	<u>(5,965)</u>	<u>1,056</u>	<u>(82,014)</u>
	<u>(827,306)</u>	<u>(53,171)</u>	<u>3,429</u>	<u>(877,048)</u>
Capital assets, net	<u>\$ 737,560</u>	<u>43,227</u>	<u>(41,545)</u>	<u>739,242</u>

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
**(A Component Unit of the State of New York)**  
**Notes to Basic Financial Statements, Continued**

**(5) Long-Term Debt**

***(a) Long-term Obligations***

	<u>2011</u>	<u>2010</u>
(1) Airport Revenue Bonds 2004:		
Series A, maturing April 1, 2024 with variable annual payments commencing March 10, 2005, bearing fixed interest at 3.646% and a variable auction interest rate, offset by earned swap interest rate at 71% of the prevailing LIBOR rate.	\$ 46,350	48,900
Series C, maturing April 1, 2024 with variable annual payments commencing March 10, 2005, bearing fixed interest at 3.55% and a variable auction interest rate, offset by earned swap interest rate at 69% of the prevailing LIBOR rate.	7,325	7,750
(2) Airport Revenue Bonds 1999:		
Series A, maturing April 1, 2029 with variable annual principal payments commencing April 1, 2004, bearing interest at 5.625% to 5.875% (net of unamortized discount of \$1,413 in 2011 and \$1,425 in 2010).	71,697	74,205
Series B, maturing April 1, 2019 with variable principal payments commencing April 1, 2016, bearing interest at 5.50% (net of unamortized discount of \$120 in 2011 and \$133 in 2010).	13,655	13,642
(3) Airport Revenue Bonds 1998, maturing April 1, 2028, with variable annual principal payments commencing April 1, 2001, bearing interest at 4.10% to 5.00% (net of unamortized discount of \$358 in 2011 and \$377 in 2010).	15,567	16,088
(4) Payable to the State of New York, non-interest bearing.	3,380	3,380
(5) Capital leases, monthly payments with fixed interest rates ranging from 4.19% to 6.59%, maturing in 2019.	2,391	2,619
(6) NYS EFC Series 2000B Bonds issued by New York State maturing January 15, 2020 with variable annual principal payments, bearing interest at 2.375%.	1,990	2,175
(7) Bank loan, monthly payments with variable interest based on the 30 day LIBOR rate plus 350 basis points, subject to an interest rate swap with a fixed rate of 5.81%, maturing in 2013, unsecured.	474	721

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
**(A Component Unit of the State of New York)**  
**Notes to Basic Financial Statements, Continued**

**(5) Long-Term Debt, Continued**

**(a) Long-term Obligations, Continued**

	<u>2011</u>	<u>2010</u>
(8) Bank loan, monthly payments with variable interest based on the 30 day LIBOR rate plus 225 basis points and fixed principal payments, maturing in 2015, secured by passenger facility charges.	\$ 14,076	17,649
(9) Capital lease, monthly payments with fixed interest rate of 4.27%, maturing in 2020, secured by related equipment.	2,292	2,499
(10) Capital lease, monthly payments with fixed interest rate of 7.75%, maturing in 2032, secured by property.	4,375	4,450
(11) Bank loan, monthly payments with variable interest based on the 30 day LIBOR rate plus 265 basis points and fixed principal payments, maturing in 2015, secured by non-real estate property.	7,125	9,025
(12) Loan with Delaware North with a fixed rate of 4% maturing in 2013, unsecured.	<u>1,347</u>	<u>1,930</u>
	192,044	205,033
Less current portion	<u>(13,497)</u>	<u>(12,989)</u>
Noncurrent portion	\$ <u>178,547</u>	<u>192,044</u>

The following is a description of the Authority's long-term debt:

- (1) On January 15, 2004, the Authority issued \$63,000 in Series 2004A and \$10,025 in Series 2004C Airport Revenue Bonds with fixed interest rates of 3.646% and 3.55%, respectively, and variable auction rates offset by a swap of fixed percentages of the prevailing LIBOR rate. These bonds were issued to advance refund the Series 1994A and the Series 1994C Airport Revenue Bonds of \$55,435 and \$9,765 with interest rates ranging from 5.70% to 6.25% for Series 1994A and 5.50% to 6.00% for Series 1994C, respectively.
- (2) On September 17, 1999, the Authority issued \$102,110 of additional Airport Revenue Bonds to provide funding for the continued expansion of the BNIA. The bonds were issued as a supplement to the 1994 and 1998 bond issuance with similar provisions. These bonds were sold at a discount of \$1,582 which is being amortized using the interest method over the life of the bonds.
- (3) On August 25, 1998, the Authority issued \$20,375 of additional Airport Revenue Bonds to provide funding for the expansion of the BNIA. The bonds were issued as a supplement to the 1994 bond issuance with similar provisions. These bonds were sold at a discount of \$546 which is being amortized using the interest method over the life of the bonds.

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
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**Notes to Basic Financial Statements, Continued**

**(5) Long-Term Debt, Continued**

**(a) Long-term Obligations, Continued**

- (4) The New York State Legislature passed a law in 1994 that granted the Authority immediate relief from the repayment covenant for this loan. The law provides in pertinent part that repayment of the loan for \$3,380 would be deferred for a two-year period, which expired on May 12, 1996. The Director of the Budget has been granted the discretion to either enter into an agreement with the Authority setting forth a schedule for reimbursement without interest or waive the requirement for reimbursement in whole or in part. No decision has been made to date. Maturities for this loan have been included in the category of loans and capital leases for long-term debt maturities for 2030 through 2031 due to the uncertainty of repayment.

The Airport Revenue Bonds from 2004, 1999 and 1998 are payable from and secured by a lien against net revenues derived from the operations of the BNIA. Payment of scheduled bond principal and interest payments are also guaranteed by municipal bond insurance policies maintained by the Authority. The bonds are special limited obligations of the Authority. They are neither general obligations of the Authority nor a debt of the State of New York or any political subdivision.

Changes in long-term debt for the years ended March 31, 2011 and 2010 were as follows:

	March 31	
	<u>2011</u>	<u>2010</u>
Balance at beginning of year	\$ 205,033	197,140
Loan/capital lease proceeds	-	16,462
Repayment of long-term debt, net of discount amortization	<u>(12,989)</u>	<u>(8,569)</u>
Balance at end of year	192,044	205,033
Less current portion	<u>(13,497)</u>	<u>(12,989)</u>
Noncurrent portion of long-term debt	<u>\$ 178,547</u>	<u>192,044</u>

NIAGARA FRONTIER TRANSPORTATION AUTHORITY  
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Notes to Basic Financial Statements, Continued

**(5) Long-Term Debt, Continued**

**(a) Long-term Obligations, Continued**

Required principal and interest payments for long-term debt, net of unamortized discounts, are as follows:

	<u>Loans and Capital Leases</u>		<u>Serial Bonds</u>		
	<u>Principal</u>	<u>Interest</u>	<u>Principal</u>	<u>Unamortized discount</u>	<u>Interest</u>
Year ended March 31:					
2012	\$ 6,862	1,067	6,715	(80)	7,644
2013	6,893	861	6,855	(85)	7,499
2014	6,170	669	7,350	(87)	7,012
2015	5,013	503	7,710	(92)	6,662
2016	1,035	417	7,940	(98)	6,438
2017 - 2021	2,904	1,573	45,920	(483)	25,752
2022 - 2027	1,025	1,059	45,850	(564)	13,679
2028 - 2032	1,508	575	30,135	(402)	3,692
2033 - 2037	4,050	48	-	-	-
	<u>\$ 35,460</u>	<u>6,772</u>	<u>158,475</u>	<u>(1,891)</u>	<u>78,378</u>

At March 31, 2011 and 2010, the Authority was in compliance with all loan and bond covenants.

**(b) Derivative Instruments**

**Objective of Interest Rate Swaps**

In order to lower its borrowing costs on its fixed-rate bonds, the Authority entered into two interest rate swaps in connection with its \$73,025 Refunding Series 2004A and 2004C variable-rate bonds. The intention of the interest rate swaps was to effectively change the Authority's variable interest rate on the bonds to a synthetic fixed rate of 3.646% and 3.55% for Series 2004A and 2004C, respectively.

**Risks**

Below is a list of risks inherent in the interest rate swaps the Authority has entered into:

**Basis Risk** - The risk that the Authority's variable rate payments will not equal its variable rate receipts because they are based on different indexes. Variable auction rates and fees paid differ from variable LIBOR rates received. There was an unfavorable basis risk of \$1,773 and \$1,599 during the years ended March 31, 2011 and 2010, respectively.

NIAGARA FRONTIER TRANSPORTATION AUTHORITY  
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Notes to Basic Financial Statements, Continued

**(5) Long-Term Debt, Continued**

***(b) Derivative Instruments, Continued***

The Series 2004 Bonds were issued to refund the Authority's outstanding Airport Revenue Bonds, Series 1994A and 1994C, which, together with the Authority's interest rate swaps entered into with respect to the Series 2004 Bonds, are expected to achieve debt service savings for the Authority.

*Tax Risk* - The risk that a change in federal tax rates will alter the fundamental relationship between auction rates and LIBOR.

*Interest Rate Risk* - The risk that changes will affect the fair value or cash flows.

*Credit Risk* - The risk that a counterparty will not meet its obligations under the swaps. In this event, the Authority would have to pay another entity to assume the position of the defaulting counterparty. The Authority has sought to limit its counterparty risk by contracting with a highly rated entity.

**Terms**

At March 31, 2011, the fair value of the Series 2004A and 2004C interest rate swaps was a negative fair value of \$4,272 and \$649, respectively. The combined negative fair value of \$4,921 was recorded in accordance with the transition provision of GASB 53 described in note 2. At March 31, 2011, the notional amounts of Series 2004A and 2004C swaps were \$46,350 and \$7,325, respectively. The terms of the interest rate swaps will remain in effect until the bonds are fully matured on April 1, 2024 or more than 10 years investment maturity.

As part of the transition provisions of GASB 53, the Authority evaluated the effectiveness of the interest rate swap derivatives that existed at the end of the reporting period. Due to the risks inherently noted above, the Series 2004A and 2004C interest rate swaps as of March 31, 2011 were considered ineffective because they did not meet the effectiveness qualifications under the Synthetic Instrument Method (SIM) quantitative method of evaluating effectiveness. Therefore, the interest rate swaps were also evaluated at the end of the previous reporting period to determine effectiveness and the appropriate recognition within the financial statements. It was noted that the Series 2004A interest rate swap was also ineffective for the year ended March 31, 2010 but the Series 2004C interest rate swap was considered effective for the year ended March 31, 2010.

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**Notes to Basic Financial Statements, Continued**

**(6) Deferred 88(c) Revenue**

Changes in deferred 88(c) revenues for the years ended March 31, 2011 and 2010 were as follows:

	<u>March 31</u>	
	<u>2011</u>	<u>2010</u>
Balance at beginning of year	\$ 3,963	4,417
Receipts of funds	5,131	5,843
Interest income	5	9
Light rail capital and operating expenditures	<u>(8,620)</u>	<u>(6,306)</u>
Balance at end of year	<u>\$ 479</u>	<u>3,963</u>

**(7) Passenger Facility Charges**

In 1992, the Federal Aviation Administration (FAA) approved the Authority's application to impose collection of Passenger Facility Charges (PFC) at the BNIA. The PFCs are used specifically for FAA approved projects at BNIA, including the Airport Improvement Program. PFC revenues for fiscal years ended March 31, 2011 and 2010 were \$10,747 and \$11,297, respectively.

**(8) Operating Assistance**

Operations are funded primarily by farebox revenues from passengers and operating subsidy payments from the Federal Transit Administration (FTA) under Sections 5307 and 5311 of the Urban Mass Transportation Administration (UMTA) Act; New York State, Erie and Niagara Counties (pursuant to New York State transportation laws); and the Buffalo & Fort Erie Public Bridge Authority. Assistance recognized as revenue for the years ended March 31, 2011 and 2010 were as follows:



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**Notes to Basic Financial Statements, Continued**

**(8) Operating Assistance, Continued**

<b>Metro:</b>		
	<u>2011</u>	<u>2010</u>
<b>FTA:</b>		
Section 5307 and 5311 assistance	\$ 9,660	9,650
Section 5307 capital maintenance	331	348
Other	<u>1,968</u>	<u>1,850</u>
Total FTA	<u>11,959</u>	<u>11,848</u>
<b>New York State:</b>		
Statewide transit operating assistance program	37,720	38,467
Section 18b assistance	4,099	4,100
Section 5307 capital maintenance match	1,243	1,244
Other	<u>320</u>	<u>273</u>
Total New York State	<u>43,382</u>	<u>44,084</u>
<b>Erie County:</b>		
88(c) - general	7,727	4,966
Mortgage recording tax (section 88a)	5,962	6,453
Section 18b matching funds	3,657	3,657
Sales tax receipts	<u>17,232</u>	<u>16,599</u>
Total Erie County	<u>34,578</u>	<u>31,675</u>
<b>Niagara County:</b>		
Mortgage recording tax	931	1,006
Section 18b matching funds	<u>443</u>	<u>443</u>
Total Niagara County	<u>1,374</u>	<u>1,449</u>
<b>Peace Bridge Authority</b>	<u>200</u>	<u>200</u>
	<u>91,493</u>	<u>89,256</u>
<b>Authority:</b>		
Department of Homeland Security	560	574
Department of Justice	<u>71</u>	<u>7</u>
	<u>631</u>	<u>581</u>
	<u>\$ 92,124</u>	<u>89,837</u>

NIAGARA FRONTIER TRANSPORTATION AUTHORITY  
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Notes to Basic Financial Statements, Continued

**(9) Retirement Plans**

**(a) New York State Retirement System**

The Authority participates in the New York State and Local Employees' Retirement System (ERS) and the New York State and Local Police and Fire Retirement System (PFRS). Both ERS and PFRS are cost-sharing, multiple-employer Public Employee Retirement Systems (PERS) that provide retirement benefits as well as death and disability benefits. These benefits are provided in accordance with the New York State Retirement and Social Security Law (NYSRSSL), which also governs obligations of employers and employees to contribute. The benefits to employees are guaranteed under the State constitution. The Authority's election to participate in the State plans is irrevocable.

As set forth in the NYSRSSL, the Comptroller of the State of New York (the Comptroller) serves as sole trustee and administrative head of ERS and PFRS. The Comptroller adopts and may amend rules and regulations for the administration and transaction of the business of ERS and PFRS and for the custody and control of their funds. ERS and PFRS issue publicly available financial reports that include financial statements and required supplementary information. Those reports may be obtained by writing to the New York State and Local Retirement Systems, 110 State Street, Albany, New York 12236.

ERS and PFRS are noncontributory except for ERS employees with less than 10 years of service who contribute 3% of their salary. Under the authority of the NYSRSSL, the Comptroller certifies annually the rates expressed as proportions of payroll of members, which are used in computing the contributions required to be made by employers. The rates range from 9.1% to 17.5% of annual covered payroll over the past three years.

The Authority contributions to the System for the years ended March 31, 2011 and 2010 were \$4,594 and \$3,662, respectively. The Authority contributions made to the Systems were equal to 100% of the contributions required for each year.

**(b) Amalgamated Transit Union Division 1342 NFT Metro Pension Plan**

**Plan Description**

All full-time Metro employees who are ATU members are covered by the Amalgamated Transit Union Local 1342 Niagara Frontier Transit Metro System Pension Fund (the ATU Plan), a defined benefit pension plan established in accordance with an Agreement and Declaration of Trust between the ATU and Metro (the Agreement). Pursuant to the ATU Union Contract signed in 1993, a portion of part time employee compensation is also contributed by Metro to the ATU Plan, although part-time employees do not participate in or benefit by the ATU Plan.

The ATU Plan is managed by four Trustees (two union representatives and two management representatives). These Trustees are responsible for management of investments and payments to retirees. The ATU Plan issues a publicly available financial report that includes financial statements and notes for the ATU Plan. That report may be obtained by writing to Amalgamated Transit Union Local 1342, 196 Orchard Park Road, West Seneca, New York 14224.

NIAGARA FRONTIER TRANSPORTATION AUTHORITY  
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Notes to Basic Financial Statements, Continued

(9) Retirement Plans, Continued

*(b) Amalgamated Transit Union Division 1342 NFT Metro Pension Plan, Continued*

**Funding Requirement**

Each eligible employee is required to contribute the greater of sixteen dollars or 4% of their weekly payroll. Metro's contribution is 11% of eligible employee wages and is determined pursuant to the collective bargaining agreement (CBA) between Metro and the ATU. Metro's contributions to the Plan recorded on the Statements of Revenues, Expenses, and Changes in Net Assets, pursuant to the CBA, totaled \$5,499 and \$5,422 for 2011 and 2010. The Agreement provides that Metro is not obligated to make any other payment to fund the benefits or to meet any expenses of administration and, in the event of termination; Metro will have no obligation for further contributions to the ATU Plan. Therefore, net pension assets of the ATU plan are not recorded by the Authority.

**Annual Pension Cost and Net Pension Asset**

Annual pension cost and net pension asset of the ATU Plan for the years ended March 31, were as follows for the plan year which encompasses August 1 through July 31:

	<u>2011</u>	<u>2010</u>
Annual required contribution	\$ (5,091)	(4,642)
Interest on net pension asset	953	907
Adjustment to annual required contribution	<u>(1,140)</u>	<u>(1,085)</u>
Annual pension cost	(5,278)	(4,820)
Contributions made	<u>5,499</u>	<u>5,422</u>
Increase in net pension asset	221	602
Net pension asset beginning of year	<u>12,707</u>	<u>12,105</u>
Net pension asset end of year	<u>\$ 12,928</u>	<u>12,707</u>

The annual required contribution was determined using the entry age normal actuarial cost method. The actuarial assumptions include a 7.5% investment rate of return (net of administrative expenses), mortality rates based on the 1971 Group Annuity Mortality Table and retirement age at the earlier of age 62 with 5 years of service, or age 59 with 30 years of service, and a salary scale increasing 3% annually.

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
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**Notes to Basic Financial Statements, Continued**

**(9) Retirement Plans, Continued**

**(c) Metro Nonunion Retirement Plan**

Effective January 1, 1997, active nonbargaining unit participants in the Niagara Frontier Transit Metro System, Inc. Retirement Plan (Metro Plan) transferred to the employment of the NFTA and were given the opportunity to elect to have their contribution accounts transferred from the Metro Plan to the New York State and Local Employees' Retirement System (ERS). The enabling legislation that provided for the purchase of service credits under the ERS for pre-transfer service obliges the Authority to make \$465 additional annual contributions commencing December 1997 to ERS (in addition to its regular employer contribution) each year for 25 years, and to amortize the liability assumed by the ERS for benefits attributable to the former Metro Plan participants' pre-transfer service. The Metro Plan was amended as of January 1, 1998, at which time the plan was frozen.

The Authority's annual pension cost and net pension obligation of the Metro Nonunion Plan for the years ended March 31 were as follows for the plan year which encompasses January 1 through December 31:

	<u>2011</u>	<u>2010</u>
Annual required contribution	\$ (491)	(420)
Interest on net pension asset	(23)	(38)
Adjustment to annual required contribution	<u>23</u>	<u>38</u>
Annual pension cost	(491)	(420)
Contributions made	<u>420</u>	<u>596</u>
Increase (decrease) in net pension obligation	(71)	176
Net pension obligation, beginning of year	<u>(420)</u>	<u>(596)</u>
Net pension obligation, end of year	<u>\$ (491)</u>	<u>(420)</u>

The annual required contribution was determined using the Unit Credit Actuarial Cost Method. The actuary assumed a 5.5% investment rate of return, mortality rates based on the Applicable Mortality Table for the Valuation Year, and retirement age 62 with 5 years of service.

At December 31, 2010, on the basis for actuarial assumptions used for funding purposes, the actuarial value of the plan assets of \$4,382 is lower than the actuarial accrued liabilities of \$6,508.

NIAGARA FRONTIER TRANSPORTATION AUTHORITY  
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Notes to Basic Financial Statements, Continued

**(10) Postemployment Benefits - (The following information is presented with estimates as the final GASB 45 actuarial report was not available at the issuance of this report)**

*Postemployment Health Care*

The Authority provides a defined benefit postemployment health care plan for essentially all full-time employees with a minimum of ten years service upon retirement. Upon retirement, most Authority employees are provided 50% of the medical insurance premiums while certain management employees hired prior to February 2004 are provided with continuation of full medical coverage.

Metro retirees are provided with a monthly stipend representing the insurance premium amount of a single medical coverage if they retired prior to January 2004. If they retired subsequent to January 2004, Metro retirees are provided with continuation of full medical coverage.

As identified in Note 2, the Authority adopted GASB Statement No. 45 for the year ended March 31, 2008. The objective of this statement is to improve the faithfulness and usefulness of financial information presented with respect to postemployment benefits other than pensions (OPEB). This pronouncement requires the recognition of the costs of these benefits during the periods when employees render services that will eventually entitle them to the benefits, rather than continuing to use the "pay-as-you-go" method. This cost is referred to as the annual required contribution (ARC) and includes:

- amortization of the unfunded actuarial liability (UAAL) for the current year, the UAAL being the actuarially-determined and unfunded present value of all future OPEB costs associated with current employees and retirees as of the beginning of the year
- the actuarially-determined cost of future OPEB ascribed to, or "earned", in the current year (normal cost)

The ARC represents an amount that, if funded each year, would ultimately satisfy the UAAL at the end of the amortization period (30 years) as well as each year's normal cost during that timeframe. A liability is recognized to the extent that actual funding is less than the ARC. This liability is reflected as a noncurrent liability on the Statements of Net Assets as other postemployment benefits. The Authority's current policy is to fund the benefits on a "pay-as-you-go" basis.

The following table summarizes the Authority's ARC the amount actually contributed to the Plan, and changes in the Authority's net OPEB obligation for the years ended March 31, 2011 (estimated) and 2010:

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Notes to Basic Financial Statements, Continued

**(10) Postemployment Benefits, Continued**

	<u>2011</u>	<u>2010</u>
Annual required contribution		
Normal cost	\$ -	9,080
Amortization of UAAL	-	10,885
Annual required contribution	-	19,965
Interest earned on OPEB obligation	-	1,361
Adjustment to ARC	-	(1,857)
Annual OPEB cost	-	19,469
Employer contributions	-	(2,570)
Increase in OPEB obligation	20,000	16,899
Net OPEB obligation - beginning of year	47,148	30,249
Net OPEB obligation - end of year	\$ 67,148	47,148

The Authority's total annual OPEB cost, the percentage of annual OPEB cost contributed and the net OPEB obligation for the years ended March 31, 2009 through March 31, 2011 (estimated) were:

<u>March 31,</u>	<u>Annual OPEB Cost</u>	<u>Annual OPEB Cost Contributed</u>	<u>Net OPEB Obligation</u>
2011	\$ -	0.00%	67,149(est)
2010	19,469	13.42%	47,148
2009	18,487	10.61%	30,249

The actuarial analysis supporting the GASB 45 obligation for 2011 will be completed using a valuation date of April 1, 2011. As of that date, the total actuarial accrued liability (UAAL) for future benefits was \$      for the Authority and \$      for Metro, all of which is unfunded. The present value including additional obligations attributable to future service is \$      for the Authority and \$      for Metro. These projections are based on the April 1, 2011 census data and do not reflect census data, claims information or impact of healthcare reform. The covered payroll (annual payroll of active employees covered by the plan) was \$      , and the ratio of the UAAL to the covered payroll was      %.

NIAGARA FRONTIER TRANSPORTATION AUTHORITY  
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Notes to Basic Financial Statements, Continued

**(10) Postemployment Benefits, Continued**

The actuarial valuation involves estimates of costs and the impacts of events far into the future. Examples include employee turnover and retirement rates, employee and retiree mortality, and changes in health care costs and interest rates. The benefits will be subject to routine actuarial revaluations in future years and these analyses will reflect revised estimates and assumptions as actual results are compared to past projections and expectations of the future. Any changes in these factors will impact the results of future valuations. The schedule of funding progress presented as required supplementary information following the notes to the financial statements, presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

The actuarial calculations reflect a long-term prospective and use techniques designed to reduce short-term volatility in actuarial accrued liabilities. A summary of the methods and assumptions is provided below:

- Healthcare cost trend is estimated at 7.5% to 11% next year, ultimately declining to 5% in year 2019
- Actuarial cost method used is projected unit credit
- Discount rate is 4.50%
- Amortization method is 30 years, open, level dollar method

***Postemployment Stipends (Actual)***

As of March 31, 2011, there are 255 retirees within Metro who retired prior to January 2004. Each retiree is provided with a cash stipend equivalent to the single medical premium cost and; if enrolled in Medicare, the retiree also is provided with full Medicare reimbursement. The retiree has the option of any combination of cash stipend and/or health insurance continuation.

Health care benefits where the recipient has the option to receive cash stipends in lieu of coverage are treated as pension benefits. The Authority's annual pension cost and net pension obligation related to such stipends was:

	<u>2011</u>	<u>2010</u>
Annual required contribution	\$ 2,078	2,231
Interest on net pension cost	(59)	-
Adjustment to ARC	<u>81</u>	<u>-</u>
Annual pension cost	2,100	2,231
Employer contributions	<u>(3,309)</u>	<u>(3,535)</u>
Increase in net pension obligation	(1,209)	(1,304)
Net pension obligation - beginning of year	<u>(1,313)</u>	<u>(9)</u>
Net pension obligation - end of year	<u>\$ (2,522)</u>	<u>(1,313)</u>

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
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**Notes to Basic Financial Statements, Continued**

**(10) Postemployment Benefits, Continued**

The actuarial accrued liability at March 31, 2011 was \$31,682, all of which is unfunded. The net pension obligation (asset) of (\$2,523) and (\$1,313) for the years ended March 31, 2010 and 2011, respectively, has been recorded as a noncurrent liability on the Statements of Net Assets as other postemployment benefits. The current policy is to fund on the "pay as you go" basis.

A summary of the actuarial methods and assumptions is provided below:

- Healthcare cost trend is estimated at 8% next year declining 1% per year through 2015
- Actuarial cost method used is projected unit credit
- Discount rate is 4%
- Amortization method is 30 years, open, level dollar method.

**(11) Leases**

A substantial portion of the Authority's revenue is generated by a number of fixed-term operating leases at its airport, marine and transportation center facilities. The leases generally provide for rentals determined on the basis of a rate per square foot occupied or a percentage of the lessee's gross revenues with guaranteed minimum amounts. Total revenue from leases was \$50,529 and \$50,708 in 2011 and 2010, including guaranteed minimum rentals of \$22,147 and \$21,563 during 2011 and 2010.

Fixed-term operating leases in effect at March 31, 2011 are expected to yield minimum rentals in future years as follows:

2012	\$ 20,827
2013	18,397
2014	11,877
2015	2,508
2016	2,511
2017 - 2021	9,266
2022 - 2026	10,760
2027 - 2031	3,646
2032 - 2036	855
2037 - 2041	319
2042 - 2046	225
	<u>\$ 81,191</u>



**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
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**Notes to Basic Financial Statements, Continued**

**(12) Commitments and Contingencies**

**(a) *Litigation and Claims***

In the normal course of business, it is not uncommon for the Authority to incur litigation surrounding certain events. There are outstanding lawsuits involving substantial amounts that have been filed against the Authority. Based on the facts presently known, management and in-house legal counsel do not expect these matters to have a material adverse effect on the Authority's financial condition or results of operations.

**(b) *Self-Insured Claims***

The Authority assumes the liability for most risks including, but not limited to, property damage, environmental claims, personal injury claims, and workers' compensation claims. Estimated liabilities for these claims, which are not covered by insurance, have been reflected in the financial statements. Management believes that such liabilities are adequate based upon experience and the opinions of internal risk management administrators and legal counsel.

The Authority is subject to various federal, state, and local laws and regulations relating to the protection of the environment. The Authority has established procedures for the on-going evaluation of its operations to identify potential environmental exposures and assure compliance with regulatory policies and procedures.

Environmental expenditures that relate to current operations are expensed or capitalized as appropriate. Liabilities are recorded when environmental assessments and/or remedial efforts are probable, and the costs can be reasonably estimated. Generally, the timing of these accruals coincides with notification by an outside agency, determination of the need for a feasibility study or the Authority's commitment to a formal plan of action based on completion of the feasibility study.

For the fiscal year ended March 31, 2009, the Authority adopted GASB Statement No. 49, *Accounting and Financial Reporting for Pollution Remediation Obligations*. The Authority has recognized a liability of \$43 and \$49 for 2011 and 2010, respectively relating to the ongoing water treatment remediation project at the former Westinghouse facility. This liability is included as estimated in liability for self-insured claims on the Statements of Net Assets.

Changes in self-insured claims for the years ended March 31, 2011 and 2010 were as follows:

	<u>March 31</u>	
	<u>2011</u>	<u>2010</u>
Beginning of year liability	\$ 27,653	27,062
Current year claims	13,317	10,093
Claim payments	<u>(10,981)</u>	<u>(9,502)</u>
Balance at end of year	<u>\$ 29,989</u>	<u>27,653</u>

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
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**Notes to Basic Financial Statements, Continued**

**(12) Commitments and Contingencies, Continued**

**(c) Project Commitments**

As of March 31, 2011, the Authority has commenced several projects including:

- NFIA (Niagara Falls International Airport) terminal replacement, apron expansion and landside improvements estimated at \$46,299 of which \$44,990 was expended.
- BNIA improvement of baggage sorting system estimated at \$30,270 of which \$28,250 was expended.
- BNIA noise abatement program for outlying properties estimated at \$56,726 of which \$26,428 was expended. (Expenditures are classified as non-operating expenses in the Statements of Revenues, Expenses and Changes in Net Assets).
- Rail car refurbishment estimated at \$40,760 of which \$15,878 was expended.
- BNIA concourse level modifications to expand the security checkpoint and add a food court estimated at \$5,961 of which \$5,640 was expended.

Funding for these projects will be provided from anticipated federal, state and local grant awards, passenger facility charges, outside financing and other revenue sources.

**(13) Segment Information - Buffalo Niagara International Airport**

BNIA is Western New York's primary passenger and cargo airport. In fiscal year 1991, the Authority began the Airport Improvement Program to build a new terminal building and provide improved facilities for BNIA passengers. The Authority issued Airport Revenue Bonds (Note 5) pursuant to a Master Resolution approved by the Board of Commissioners for the construction of the BNIA. The Master Resolution includes certain compliance covenants which include requiring net airport revenues to be minimum percentage of net debt service. The bonds are payable from and are secured by a lien on net revenues derived from the operations of the BNIA. The bonds are special limited obligations of the Authority. They are not general obligations of the Authority and are not a debt of the State of New York or any political subdivision.

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
**(A Component Unit of the State of New York)**  
**Notes to Basic Financial Statements, Continued**

**(13) Segment Information - Buffalo Niagara International Airport, Continued**

**(a) Condensed Statements of Net Assets (BNIA)**

	<u>2011</u>	<u>2010</u>
<b>Assets:</b>		
Current	\$ 42,794	37,690
Capital assets, net	308,543	316,989
Other	<u>46,110</u>	<u>53,001</u>
Total assets	<u>\$ 397,447</u>	<u>407,680</u>
<b>Liabilities:</b>		
Current liabilities	16,137	17,679
Long-term liabilities	<u>167,284</u>	<u>177,437</u>
Total liabilities	<u>\$ 183,421</u>	<u>195,116</u>
<b>Net assets:</b>		
Invested in capital assets, net of related debt	132,554	131,063
Restricted	42,193	48,806
Unrestricted	<u>39,279</u>	<u>32,695</u>
Total net assets	<u>\$ 214,026</u>	<u>212,564</u>

Included in current and other assets are airport revenue bond fund accounts and other cash and deposit accounts totaling \$28,770 and \$14,308 for the fiscal year ended March 31, 2011 and \$35,098 and \$14,680 for the fiscal year ended March 31, 2010, respectively.

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
**(A Component Unit of the State of New York)**  
**Notes to Basic Financial Statements, Continued**

**(13) Segment Information - Buffalo Niagara International Airport, Continued**

***(b) Condensed Statements of Revenues, Expenses, and Changes in Net Assets (BNIA)***

	<u>2011</u>	<u>2010</u>
Operating revenues:		
Concessions and commissions	\$ 27,807	26,506
Airport fees and services	15,203	14,807
Rental income	8,671	8,591
Other	<u>4,320</u>	<u>4,001</u>
Total operating revenues	56,001	53,905
Operating expenses	35,723	34,961
Depreciation expense	<u>21,289</u>	<u>20,698</u>
Operating loss	(1,011)	(1,754)
Nonoperating revenues (expenses):		
Interest expense, net	(8,647)	(9,086)
Passenger facility charges	10,747	11,297
Airport noise abatement	(4,913)	(8,366)
Other, net	<u>(3,703)</u>	<u>(1,129)</u>
Loss before capital contribution	(7,527)	(9,038)
Capital contribution	<u>8,987</u>	<u>7,701</u>
Change in net assets	1,460	(1,337)
Net assets, beginning of year	<u>212,564</u>	<u>213,901</u>
Net assets, end of year	<u>\$ 214,024</u>	<u>212,564</u>

***(c) Condensed Statements of Cash Flows (BNIA)***

	<u>2011</u>	<u>2010</u>
Net cash provided by operating activities	\$ 14,972	13,230
Net cash provided by investing activities	334	471
Net cash used in capital and related financing activities	<u>(22,006)</u>	<u>(9,353)</u>
Net increase (decrease) in cash	(6,700)	4,348
Cash, beginning of year	<u>49,778</u>	<u>45,430</u>
Cash, end of year	<u>\$ 43,078</u>	<u>49,778</u>

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
**(A Component Unit of the State of New York)**  
**Notes to Basic Financial Statements, Continued**

**(13) Segment Information - Buffalo Niagara International Airport, Continued**

**(d) Master Resolution Covenant**

Subsection(a) of Section 5.02 of the Master Resolution requires the Authority to charge rates, rentals, fees, and charges at BNIA, which are sufficient to pay debt service, operating expenses, and any and all other claims and charges relating to BNIA. In addition, net airport revenues must at all times be at least 125% of net debt service on all bonds outstanding. The Authority has the ability to bill the airlines to meet the bond covenant pursuant to the Airline Use and Lease Agreement.

Airport revenues are defined in the Master Resolution as the total of all revenue from all sources collected by the Authority at BNIA, which specifically excludes passenger facility charges and includes interest income. Passenger facility charges are not pledged as security for the Airport Revenue Bonds. Operating expenses are defined as all costs to operate and maintain the BNIA including general, administrative, and professional fee expenses allocated by the Authority. Debt service is defined as the total amount required to pay principal and interest, net of amounts available for the payment of interest as defined by the Master Resolution.

	<u>2011</u>	<u>2010</u>
Airport revenues:		
Operating revenues	\$ 56,001	53,905
Interest income	<u>330</u>	<u>467</u>
Gross airport revenues	56,331	54,372
Operating expenses	<u>(35,723)</u>	<u>(34,961)</u>
Net airport revenues	<u>20,608</u>	<u>19,411</u>
Net debt service:		
Principal paid	6,572	6,494
Interest paid	8,185	9,338
Passenger facility charges	<u>(1,430)</u>	<u>(1,426)</u>
Net debt service	<u>\$ 13,327</u>	<u>14,406</u>
Debt service coverage percentage	154.63%	134.73%
Minimum percentage requirement	125.00%	125.00%

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
**(A Component Unit of the State of New York)**  
**Required Supplementary Information (Unaudited)**  
**Schedules of Funding Progress for Defined Benefit Pension**  
**and Other Postemployment Benefit Plans**  
**For the Years ended March 31, 2011 and 2010**  
**(In thousands)**

**ATU Division 1342 NFT Metro Plan**

Actuarial Valuation Date	Actuarial Value of Assets (a)	Actuarial Accrued Liability (AAL) (b)	Excess of Assets over AAL (a-b)	Funded Ratio (a/b)	Covered Payroll (c)	UAAL as a Percentage of Covered Payroll ((b-a)/c)
8/1/2010	\$ 86,260	133,305	47,045	64.7%	45,507	103.4%
8/1/2009	82,983	124,439	41,456	66.7%	41,273	100.4%
8/1/2008	81,212	117,226	36,014	69.3%	42,920	83.9%

**Postemployment Benefits**

Actuarial Valuation Date	Actuarial Value of Assets (a)	Actuarial Accrued Liability (AAL) (b)	Excess of Assets over AAL (a-b)	Funded Ratio (a/b)	Covered Payroll (c)	UAAL as a Percentage of Covered Payroll ((b-a)/c)
4/1/2011	\$ -	-	-	#DIV/0!	-	0
4/1/2008	-	163,267	163,267	0%	78,203	208.8%
4/1/2006	-	133,180	133,180	0%	75,442	176.5%

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
 (A Component Unit of the State of New York)  
 Supplementary Information  
 Combining Schedules of Net Assets  
 March 31, 2011 and 2010  
 (In thousands)

Assets	2011			As adjusted (note 2) 2010		
	Authority	Metro	Total	Authority	Metro	Total
<b>Current assets:</b>						
Cash and cash equivalents	\$ 2,603	6,901	9,504	2,593	6,156	8,749
Accounts receivable, net of allowance for doubtful accounts of \$177 and \$278 in 2011 and 2010	4,546	2,021	6,567	3,991	1,526	5,517
Grants receivable	4,907	7,552	12,459	10,825	14,520	25,345
Due from other funds	(5,502)	5,502	-	(5,823)	5,823	-
Materials and supplies inventory	5	3,815	3,820	6	3,742	3,748
Prepaid expenses and other	913	530	1,443	416	67	483
	<u>7,472</u>	<u>26,321</u>	<u>33,793</u>	<u>12,008</u>	<u>31,834</u>	<u>43,842</u>
<b>Restricted assets:</b>						
Cash and cash equivalents	50,184	2,255	52,439	56,610	5,821	62,431
Investments	-	25	25	-	25	25
	<u>50,184</u>	<u>2,280</u>	<u>52,464</u>	<u>56,610</u>	<u>5,846</u>	<u>62,456</u>
Deferred outflow of resources	-	-	-	598	-	598
Bond issuance costs, net	3,948	-	3,948	4,234	-	4,234
Capital assets, net	<u>404,594</u>	<u>322,681</u>	<u>727,275</u>	<u>416,162</u>	<u>323,080</u>	<u>739,242</u>
	<u>458,726</u>	<u>324,961</u>	<u>783,687</u>	<u>477,604</u>	<u>328,926</u>	<u>806,530</u>
<b>Total assets</b>	<u>\$ 466,198</u>	<u>351,282</u>	<u>817,480</u>	<u>489,612</u>	<u>360,760</u>	<u>850,372</u>
<b><u>Liabilities and Net Assets</u></b>						
<b>Current liabilities:</b>						
Current portion of long-term debt	13,281	216	13,497	12,782	207	12,989
Accounts payable and accrued expenses	12,266	13,560	25,826	17,638	20,473	38,111
Deferred revenue	929	1,689	2,618	872	2,244	3,116
Other liabilities	<u>4,245</u>	<u>-</u>	<u>4,245</u>	<u>4,075</u>	<u>-</u>	<u>4,075</u>
	<u>30,721</u>	<u>15,465</u>	<u>46,186</u>	<u>35,367</u>	<u>22,924</u>	<u>58,291</u>
<b>Noncurrent liabilities:</b>						
Derivative instruments	4,921	-	4,921	4,611	-	4,611
Long-term debt	176,471	2,076	178,547	189,752	2,292	192,044
Deferred 88(c) revenue and other noncurrent liabilities	-	479	479	-	3,963	3,963
Other postemployment benefits, net	15,471	50,364	65,835	10,971	34,864	45,835
Payable to NYS Retirement	646	-	646	269	-	269
Estimated liability for self-insured claims	<u>3,774</u>	<u>26,215</u>	<u>29,989</u>	<u>4,018</u>	<u>23,635</u>	<u>27,653</u>
	<u>201,283</u>	<u>79,134</u>	<u>280,417</u>	<u>209,621</u>	<u>64,754</u>	<u>274,375</u>
<b>Total liabilities</b>	<u>232,004</u>	<u>94,599</u>	<u>326,603</u>	<u>244,988</u>	<u>87,678</u>	<u>332,666</u>
<b>Net assets:</b>						
Capital assets, net of related debt	214,842	320,389	535,231	213,628	320,581	534,209
Restricted net assets	45,939	1,801	47,740	52,535	1,883	54,418
Unrestricted net assets (deficit)	<u>(26,587)</u>	<u>(65,507)</u>	<u>(92,094)</u>	<u>(21,539)</u>	<u>(49,382)</u>	<u>(70,921)</u>
<b>Total net assets</b>	<u>234,194</u>	<u>256,683</u>	<u>490,877</u>	<u>244,624</u>	<u>273,082</u>	<u>517,706</u>
<b>Total liabilities and net assets</b>	<u>\$ 466,198</u>	<u>351,282</u>	<u>817,480</u>	<u>489,612</u>	<u>360,760</u>	<u>850,372</u>

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
**(A Component Unit of the State of New York)**  
**Supplementary Information**  
**Combining Schedules of Revenues, Expenses and Changes in Net Assets**  
**Years ended March 31, 2011 and 2010**  
**(In thousands)**

	2011			As adjusted (note 2) 2010		
	Authority	Metro	Total	Authority	Metro	Total
<b>Operating revenues:</b>						
Fares	\$ -	31,651	31,651	-	30,662	30,662
Concessions and commissions	28,245	-	28,245	26,727	-	26,727
Rental income	13,542	-	13,542	13,342	-	13,342
Airport fees and services	15,253	-	15,253	14,839	-	14,839
Tenant reimbursements	1,724	-	1,724	1,701	-	1,701
Boat harbor fees	963	-	963	836	-	836
Retail sales	250	-	250	205	-	205
Other operating revenues	3,021	784	3,805	2,762	902	3,664
	<u>62,998</u>	<u>32,435</u>	<u>95,433</u>	<u>60,412</u>	<u>31,564</u>	<u>91,976</u>
<b>Operating expenses:</b>						
Salaries and employee	20,405	95,818	116,223	19,554	90,693	110,247
Other postemployment benefits	4,500	15,500	20,000	3,764	11,831	15,595
Depreciation	27,594	32,895	60,489	26,272	26,899	53,171
Maintenance and repairs	9,803	6,325	16,128	9,729	6,390	16,119
Transit fuel and power	-	6,803	6,803	-	7,443	7,443
Utilities	3,958	2,315	6,273	3,839	2,149	5,988
Insurance and injuries	575	3,071	3,646	854	2,158	3,012
Safety and security	5,994	5,278	11,272	5,814	5,640	11,454
Other operating expenses	9,298	3,021	12,319	8,888	3,094	11,982
Administration cost reallocation	(3,690)	3,690	-	(3,707)	3,707	-
Total operating expenses	<u>78,437</u>	<u>174,716</u>	<u>253,153</u>	<u>75,007</u>	<u>160,004</u>	<u>235,011</u>
Operating loss	<u>(15,439)</u>	<u>(142,281)</u>	<u>(157,720)</u>	<u>(14,595)</u>	<u>(128,440)</u>	<u>(143,035)</u>
<b>Non-operating revenues (expenses):</b>						
Operating assistance	631	91,493	92,124	581	89,256	89,837
Passenger facility charges	10,747	-	10,747	11,297	-	11,297
Derivative instrument losses	(908)	-	(908)	(4,013)	-	(4,013)
Interest income	342	20	362	483	42	525
Interest expense	(9,310)	(102)	(9,412)	(9,623)	(111)	(9,734)
Airport noise abatement	(4,913)	-	(4,913)	(8,366)	-	(8,366)
Other non-operating income (expense)	698	(822)	(124)	782	(900)	(118)
Total non-operating income (expense)	<u>(2,713)</u>	<u>90,589</u>	<u>87,876</u>	<u>(8,859)</u>	<u>88,287</u>	<u>79,428</u>
Loss before capital contributions	<u>(18,152)</u>	<u>(51,692)</u>	<u>(69,844)</u>	<u>(23,454)</u>	<u>(40,153)</u>	<u>(63,607)</u>
Capital contributions	<u>7,722</u>	<u>35,293</u>	<u>43,015</u>	<u>20,601</u>	<u>18,023</u>	<u>38,624</u>
Change in net assets	<u>(10,430)</u>	<u>(16,399)</u>	<u>(26,829)</u>	<u>(2,853)</u>	<u>(22,130)</u>	<u>(24,983)</u>
Total net assets, beginning of year	<u>244,624</u>	<u>273,082</u>	<u>517,706</u>	<u>247,477</u>	<u>295,212</u>	<u>542,689</u>
Total net assets, end of year	<u>\$ 234,194</u>	<u>256,683</u>	<u>490,877</u>	<u>244,624</u>	<u>273,082</u>	<u>517,706</u>



**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
(A Component Unit of the State of New York)  
Supplementary Information  
Combining Schedules of Revenues, Expenses and Changes in Net Assets  
Years ended March 31, 2011 and 2010  
(In thousands)

	2011			2010		
	Authority	Metro	Total	Authority	Metro	Total
Cash flows from operating activities:						
Cash collected from customers	\$ 62,500	31,385	93,885	60,427	31,576	92,003
Cash paid for employee wages and benefits	(25,848)	(100,855)	(126,703)	(23,971)	(96,344)	(120,315)
Cash paid to vendors and suppliers	(26,626)	(26,337)	(52,963)	(23,479)	(8,458)	(31,937)
Receipts/payments to other funds	3,369	(3,369)	-	(488)	488	-
Cash paid for insurance and injury	(818)	(491)	(1,309)	(445)	(1,976)	(2,421)
Net cash provided by (used in) operating activities	<u>12,577</u>	<u>(99,667)</u>	<u>(87,090)</u>	<u>12,044</u>	<u>(74,714)</u>	<u>(62,670)</u>
Cash flows from noncapital financing activities - operating assistance	<u>631</u>	<u>91,493</u>	<u>92,124</u>	<u>581</u>	<u>89,256</u>	<u>89,837</u>
Cash flows from capital and related financing activities:						
Repayments of long-term debt	(12,782)	(207)	(12,989)	(8,371)	(198)	(8,569)
Proceeds from issuance of long-term debt	-	-	-	16,462	-	16,462
Escrow funds, net	169	-	169	310	-	310
Interest paid	(9,309)	(103)	(9,412)	(9,623)	(111)	(9,734)
Deferred 88(c) revenues	-	(3,484)	(3,484)	-	(454)	(454)
Capital grants and contributions	13,639	42,261	55,900	18,045	8,245	26,290
Additions to capital assets	(16,027)	(32,496)	(48,523)	(31,391)	(23,413)	(54,804)
Construction retainages, net	(2,474)	184	(2,290)	(407)	349	(58)
Proceeds from sale of capital assets	15	110	125	5	43	48
Passenger facility charges	10,747	-	10,747	11,388	-	11,388
Airport noise abatement	(4,913)	-	(4,913)	(8,366)	-	(8,366)
Other	<u>969</u>	<u>(932)</u>	<u>37</u>	<u>1,015</u>	<u>(943)</u>	<u>72</u>
Net cash provided by (used in) capital and related financing activities	<u>(19,966)</u>	<u>5,333</u>	<u>(14,633)</u>	<u>(10,933)</u>	<u>(16,482)</u>	<u>(27,415)</u>
Cash flows from investing activities - interest income	<u>342</u>	<u>20</u>	<u>362</u>	<u>483</u>	<u>42</u>	<u>525</u>
Net change in cash and cash equivalents	(6,416)	(2,821)	(9,237)	2,175	(1,898)	277
Cash and equivalents at beginning of year	<u>59,203</u>	<u>11,977</u>	<u>71,180</u>	<u>57,028</u>	<u>13,875</u>	<u>70,903</u>
Cash and equivalents at end of year	<u>\$ 52,787</u>	<u>9,156</u>	<u>61,943</u>	<u>59,203</u>	<u>11,977</u>	<u>71,180</u>
Reconciliation to Statements of Net Assets:						
Cash and cash equivalents:						
Unrestricted	2,603	6,901	9,504	2,593	6,156	8,749
Restricted	<u>50,184</u>	<u>2,255</u>	<u>52,439</u>	<u>56,610</u>	<u>5,821</u>	<u>62,431</u>
Total cash and cash equivalents	<u>\$ 52,787</u>	<u>9,156</u>	<u>61,943</u>	<u>59,203</u>	<u>11,977</u>	<u>71,180</u>

(Continued)

**NIAGARA FRONTIER TRANSPORTATION AUTHORITY**  
**(A Component Unit of the State of New York)**  
**Supplementary Information**  
**Combining Schedules of Revenues, Expenses and Changes in Net Assets, Continued**

	2011			2010		
	<u>Authority</u>	<u>Metro</u>	<u>Total</u>	<u>Authority</u>	<u>Metro</u>	<u>Total</u>
Reconciliation of operating loss to net cash provided by (used in) operating activities:						
Operating loss	\$ (15,439)	(142,281)	(157,720)	(14,595)	(128,440)	(143,035)
Adjustments to reconcile operating loss to net cash provided by (used in) operating activities:						
Depreciation	27,594	32,895	60,489	26,272	26,899	53,171
Other postemployment benefits, net	4,500	15,500	20,000	3,764	11,831	15,595
Changes in assets and liabilities						
Receivables	(555)	(495)	(1,050)	76	(233)	(157)
Materials and supplies inventory	1	(73)	(72)	3	1,460	1,463
Prepaid expenses and other	(497)	(463)	(960)	61	170	231
Accounts payable and accrued expenses	(2,896)	(7,096)	(9,992)	310	8,977	9,287
Deferred revenue	57	(555)	(498)	(61)	245	184
Due to other funds	(321)	321	-	(4,195)	4,195	-
Estimated liability for self-insured claims	(244)	2,580	2,336	409	182	591
Payable to NYS Retirement	377	-	377	-	-	-
Net cash provided by (used in) operating activities	<u>\$ 12,577</u>	<u>(99,667)</u>	<u>(87,090)</u>	<u>12,044</u>	<u>(74,714)</u>	<u>(62,670)</u>

**INDEPENDENT AUDITORS' REPORT ON COMPLIANCE WITH  
INVESTMENT GUIDELINES FOR PUBLIC AUTHORITIES**

The Board of Commissioners  
Niagara Frontier Transportation Authority:

We have examined the Niagara Frontier Transportation Authority's (the Authority) (a component unit of the State of New York) compliance with Section 201.3 of Title Two of the *Official Compilation of Codes, Rules, and Regulations of the State of New York* during the year ended March 31, 2011. Management is responsible for the Authority's compliance with those requirements. Our responsibility is to express an opinion on the Authority's compliance based on our examination.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants and the standards applicable to attestation engagements contained in *Government Auditing Standards*, issued by the Comptroller General of the United States and, accordingly, included examining, on a test basis, evidence supporting the Authority's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our examination provides a reasonable basis for our opinion. Our examination does not provide a legal determination on the Authority's compliance with specified requirements.

In our opinion, the Authority complied, in all material respects, with the aforementioned requirements during the year ended March 31, 2011.

In accordance with *Government Auditing Standards*, we are required to report findings of deficiencies in internal control, violations of provisions of contracts or grant agreements, and abuse that are material to the Authority's compliance with Section 201.3 of Title Two of the *Official Compilation of Codes, Rules, and Regulations of the State of New York* and any fraud and illegal acts that are more than inconsequential that come to our attention during our examination. We are also required to obtain the views of management on those matters. We performed our examination to express an opinion on whether the Authority complied with the aforementioned requirements and not for the purpose of expressing an opinion on the internal control over compliance with those requirements or other matters; accordingly, we express no such opinion. The results of our tests disclosed no matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Board of Commissioners, management of the Authority, the New York State Legislature, the New York State Office of the State Comptroller, the New York State Division of the Budget, and the New York State Authority Budget Office and is not intended to be and should not be used by anyone other than those specified parties.

Williamsville, New York  
June 20, 2011

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**FOR DISCUSSION PURPOSES ONLY**

**CORPORATE:**

2. C. (2) **Authorization for Purchase of Police Patrol Vehicles, Delacy Ford, TAPD**

**RECOMMENDATION:** The Audit and Governance Committee has reviewed this item and requests that the Board authorize the purchase of four (4) police patrol vehicles from Delacy Ford, Elma, New York.

**INFORMATION:**

The above requested vehicles will replace four (4) high mileage Police patrol vehicles that have reached the end of useful service life.

A Request for Proposal (NFTA RFP NO. 4078) for the purchase of used Police patrol vehicles was issued with a return due date of April 6, 2011. DeLacy Ford submitted the only response. The reason given by the potential proposers as to why they did not respond to the RFP was that they did not have used police vehicles available. Of the cars proposed, staff selected four 2010 Ford Crown Victoria models for \$21,584.00 each. The above quoted prices are approximately \$4,000 per vehicle less than the same 2011 model vehicle.

**FUNDING:** Funding for the above request is found in the FY 2012 NFTA budget as follows:

Two Vehicles will be funded from 88C funding  
Two Vehicles will be funded from FAA PFC.

**“RESOLVED,** that the Board hereby authorizes the purchase of four used police patrol vehicles from Delacy Ford as described hereinabove; and

**BE IT FURTHER RESOLVED,** that the Manager, Procurement, be and she is hereby authorized to issue Purchase Orders to Delacy Ford for a total cost of \$86,336.00 as described hereinabove; and

**BE IT FURTHER RESOLVED,** that the Chief Financial Officer be and she is hereby authorized to make payments under said Purchase Orders, upon certification by the TAPD Chief, or his designee, that such payments are in order.”

**3. AVIATION BUSINESS GROUP REPORT**

- A. Aviation Committee Report (Carmen Granto)
- B. Financial Update (Bill Vanecek)
- C. Business Update (Bill Vanecek)
- D. Resolutions (Kim Minkel)

**Aviation Resolutions**

- i. Niagara Frontier Transportation Authority, Acceptance of Aviation Resolutions 3. D. (1) through 3. D. (4)
- 1. Authorization for Lease Agreement, Niagara Falls Aviation LLC, NFIA
- 2. Acceptance of Bid, Corpro Companies, Inc., Upgrade Cathodic Protection at Fuel Farm, BNIA
- 3. Acceptance of Bid, Thomann Asphalt Paving, Airside Pavement Maintenance – 2011, NFIA
- 4. Authorization for Approval, Change Order No. 2, Frey Electric Construction Company, Fire Alarm & Security System Upgrade Phase I, BNIA

**AVIATION:**

**3. D. (i) Niagara Frontier Transportation Authority,  
Acceptance of Aviation Resolutions 3. D. (1) through 3. D. (4)**

The Executive Director advised that Items 3. D. (1) through 3. D. (4) have been discussed with the Board of Commissioners of the NFTA, and the Board is unanimously in favor of all subject Resolutions.

Whereupon, it was moved by Commissioner Hughes, seconded by Commissioner Demakos, that the following Resolution be adopted:

“**RESOLVED**, that the Resolutions of the Niagara Frontier Transportation Authority, identified as numbers 3. D. (1) through 3. D. (4) and dated June 20, 2011 as set forth herein, be and hereby are accepted and approved in their entirety.”

**AYES:** SLOMA, DEMAKOS, LEWIN, CROCE, EAGAN, GRANTO, HELFER, HUGHES, PERRY\*, ZEMSKY

**ABSTENTION:** [\*Item 3. D. (1) and Item 3. D. (4)]

**NOES:** NONE

**ADOPTED**



**AVIATION:**

3. D. (1) **Authorization for Lease Agreement, Niagara Falls Aviation LLC, NFIA**

**RECOMMENDATION:** The Aviation Committee has reviewed this item and requests that the Board authorize a Lease Agreement with Niagara Falls Aviation LLC (NFA) whereby NFA, acting as the fixed base operator, will be granted the use of certain premises in the terminal building at the Niagara Falls International Airport (NFIA) for office and support services in the inbound and outbound baggage areas for a term of one year commencing on August 1, 2011. The annual rent is \$4,250.

**INFORMATION:** NFA is the existing fixed base operator (FBO) at the NFIA. NFA provides support services to air carriers that utilize the NFIA including fueling, passenger and baggage handling, passenger check in, aircraft servicing, and ramp services. In order to provide air carriers with quality and timely service, NFA desires to lease approximately 425 square feet of space in the inbound and outbound baggage areas of the terminal building at a rental rate of \$10.00 per square foot per annum. NFA's presence in the terminal building will enhance customer service. The NFTA will retain the right to terminate the lease upon thirty days written notice.

**FUNDING:** No funding is necessary.

**"RESOLVED,** that the Board hereby authorizes a Lease Agreement with Niagara Falls Aviation LLC for office space at the terminal building of NFIA, as described hereinabove; and

**BE IT FURTHER RESOLVED,** that the Executive Director, her designee and/or the Chairman, be and hereby are authorized to execute the Lease Agreement with Niagara Falls Aviation LLC with the terms and conditions as set forth above and as negotiated; and

**BE IT FURTHER RESOLVED,** that said Lease Agreement shall include such terms, conditions and safeguards to the Authority as deemed appropriate by the General Counsel."

**AVIATION:**

**3. D. (2) Acceptance of Bid, Corrpro Companies, Inc., Upgrade Cathodic Protection at Fuel Farm, BNIA**

**RECOMMENDATION:** The Aviation Committee has reviewed this item and requests that the Board award the subject construction contract to Corrpro Companies, Inc. for a total bid amount of \$298,575.00.

**INFORMATION:** This project provides for upgrades to the cathodic protection system for the underground fuel lines and fuel storage tanks at the Buffalo Niagara International Airport Fuel Farm Facility. Work will consist of replacement of anodes, test stations, lead wires, and header cables around the fuel storage tanks and underground fuel lines. Additional cathodic protection will be added to the underground fuel lines that serve the local dispensing and supply stations and the oil-water separator.

Existing isolation valves for the underground fuel lines will be replaced with new hard seated valves and pressurization ports. This will allow the contractor to check the integrity of the underground fuel lines after construction via a pressure test. BNIA Operations will also have the ability to perform, on an annual basis, the code-mandated pressure tests.

This project was publicly advertised in accordance with NFTA Procurement Guidelines. Two bidders responded as follows:

<b>Company</b>	<b>Total Bid Amount</b>
Engineer's Estimate	\$224,992.27
Corrpro Companies, Inc. Medina, OH David Kroon, President	\$298,575.00
O'Connell Electric Co. Victor, NY Victor E. Salerno, CEO	\$341,200.00

Potential prime bidders that did not submit a bid were surveyed. The reasons cited for not bidding were; time constraints, work load, and submitting bids on a number of other projects.

The Engineer's estimate of \$224,992.00 is \$73,582.73 or 32.7% below the lowest bid amount of \$298,575.00. The bid analysis revealed the following were underestimated in the Engineer's estimate: sub-contractor mark-up and on-site coordination. Further, additional risk dollars were applied by the Contractors due to the special nature of the work.

It has been determined that the low bidder, Corrpro Companies, Inc., has the knowledge, understanding, and ability to successfully accomplish the project scope.

The NFTA Affirmative Action/EEO office has been briefed on the bid results and concurs with the recommendation for board approval.

**FUNDING:** Funding is contained in Account No. 12-0000000-3188-22465.

100% BNIA Cap Reserve     \$298,575.00

**“RESOLVED**, that the Board awards the subject construction contract to Corpro Companies, Inc. for a total bid amount of \$298,575.00, as described hereinabove; and

**BE IT FURTHER RESOLVED**, that the Executive Director, her designee and/or the Chairman, be and hereby are authorized to execute an Agreement with Corpro Companies, Inc. for the lump sum amount of \$298,575.00, with terms and conditions as set forth above and as negotiated; and

**BE IT FURTHER RESOLVED**, that said Agreement shall include such terms, conditions and safeguards to the Authority as deemed appropriate by the General Counsel; and

**BE IT FURTHER RESOLVED**, that the Chief Financial Officer be and she is hereby authorized to make payments upon the terms of the Agreement upon certification by the Director, Engineering, that such payments are in order.”

**AVIATION:**

**3. D. (3) Acceptance of Bid, Thomann Asphalt Paving, Airside Pavement Maintenance – 2011, NFIA**

**RECOMMENDATION:** The Aviation Committee has reviewed this item and requests that the Board award the subject construction contract to Thomann Asphalt Paving for the total lump sum amount of \$169,142.50.

**INFORMATION:** Foreign Object Debris (FOD) poses a safety hazard to aircraft. This project corrects pavement deterioration areas that produce FOD. Deterioration occurs at pavement joints, drainage structures, and manholes. The project provides for repairs to selected areas of concrete pavements on Taxiways 'C' and 'K'.

The project was publicly advertised in accordance with NFTA Procurement Guidelines. Three bidders responded as follows:

Company	Total Bid Amount
Thomann Asphalt Paving Lancaster, NY Jack Marsherrall, Vice President	\$169,142.50
Surianello General Concrete Contractor, Inc. Buffalo, NY Frank D. Surianello, President	\$193,545.00
The Pike Co., Inc. Rochester, NY Raymond M. Freeman, Vice President	\$243,409.00

It has been determined that the low bidder, Thomann Asphalt Paving, has the knowledge, understanding, and ability to successfully accomplish the project work.

The NFTA Affirmative Action/EEO office has been briefed on the bid results and concurs with the recommendation for board approval.

**FUNDING:** The funding source for construction is found in NFIA Operating Account No. 03-0219-520-5600.

**“RESOLVED,** that the Board awards the subject construction contract to Thomann Asphalt Paving for a total lump sum amount of \$169,142.50, as described hereinabove; and

**BE IT FURTHER RESOLVED**, that the Executive Director, her designee and/or the Chairman, be and hereby are authorized to execute an Agreement with Thomann Asphalt Paving for the lump sum amount of \$169,142.50, with terms and conditions as set forth above and as negotiated; and

**BE IT FURTHER RESOLVED**, that said Agreement shall include such terms, conditions and safeguards to the Authority as deemed appropriate by the General Counsel; and

**BE IT FURTHER RESOLVED**, that the Chief Financial Officer be and she is hereby authorized to make payments upon the terms of the Agreement upon certification by the Director, Engineering, that such payments are in order.”

**AVIATION:**

3. D. (4) **Authorization for Approval, Change Order No. 2, Frey Electric Construction Company, Fire Alarm & Security System Upgrade Phase I, BNIA**

**RECOMMENDATION:** The Aviation Committee has reviewed this item and requests that the Board approve Change Order No. 2 as a \$69,665.00 increase to Frey Electric Construction Company's NFTA Contract No. 11AW0810, Fire Alarm & Security System Upgrade, Phase 1 at Buffalo Niagara International Airport. This will result in an amended Contract value of \$2,281,807.00

**INFORMATION:** Change Order No. 2 provides for the recommended Contract modifications listed below. The costs for these modifications are in accordance with Article 17 - Extra Work and Article 19 - Payment for Agreed Prices of the Contract General Conditions. All costs for these change proposals incorporate New York State Prevailing Wage Rates and standard material and equipment prices as verified by the Engineer.

**PCO No. 4 – Additional Audio/Visual Devices for Airline Ticket Offices** **ADD \$24,803.00**

The replacement of the existing Simplex audio/visual alarm devices in the Airline Ticket Offices (ATO) of the terminal was not included in the project. Tenant modifications to these areas, as constructed by the Airlines, included installation of alarm devices at the Airlines discretion. Upon completion of Certification Testing, the Business Center requested the installation of additional alarm devices to provide the necessary level of annunciation of a fire alarm to all office occupants. At the Engineer's request, the Contractor submitted a proposal to install and program thirteen (13) additional audio/visual alarm devices, one (1) smoke detector, and add a fire management panel with battery back-up to create another fire alarm zone for the ATO. The Contractor's proposal was reviewed with the Business Center; subsequent negotiations by the Engineer resulted in agreement upon \$24,803.00 as fair and equitable compensation for the additional work. Maintenance of a single manufacturer's fire detection and alarm system under the Airport's current term agreement for systems maintenance will result in future cost savings.

**PCO No. 5 – Replace Fire Alarm Detection Devices** **ADD \$3,079.00**

The Contractor installed new 'rate-of-rise' heat detectors at the Baggage Make-up Room elevator shafts, Curb Side Baggage Kiosk belts and in the Emergency Generator Rooms as required by the Contract Documents. During testing these devices, several false alarms were initiated by rapid temperature rises associated with the environment, time of day, and operation of equipment in the vicinity of the detectors. The Engineer requested a proposal to replace these heat detectors at each location with 'fixed temperature' detectors to eliminate the false alarms and maintain fire detection to comply with the fire codes. The Contractor's proposal in the amount of \$3,079.00 for labor and material to replace the devices in each of the ten (10) locations was reviewed by the Engineer and determined to be fair and equitable compensation for the additional work required to successfully eliminate the false alarms and comply with the current NFPA codes.

**PCO No. 6 – Replace Maintenance Garage Simplex System** **ADD \$41,783.00**

The project scope did not include replacement of the existing Simplex fire detection and alarm system at the BNIA Maintenance Garage. At the request of the Business Center, a proposal was requested to replace the Simplex system with a new Honeywell system to provide a single fire detection and alarm system at BNIA. The scope of work includes replacement of twenty five (25) detectors, eight (8) pull stations, seventeen (17) audio/visual alarms, and four (4) addressable monitoring modules. The installation also includes a new Honeywell fire management panel; all associated wiring and programming; as well as, demolition/removal of the existing Simplex system. The Contractor's proposal in the amount of \$41,783.00 was reviewed by the Engineer and found to represent fair and equitable compensation for the additional scope of work. Future cost savings will be realized from the reduced maintenance costs resulting from a new system as well as eliminating the need for a separate maintenance agreement with SimplexGrinnell.

**FUNDING:** The total amount of Change Order No. 2 will be \$69,665.00, thereby increasing the total amount of the contract from the previously amended amount of \$2,215,211.00 to an amended contract value of \$2,284,876.00.

Funds for PCO No. 4 through PCO No. 6 are contained in NFTA Capital Budget Account No. 120000000-3188-2-2479. Funding is provided 100% by the Authority through BNIA Capital Reserve.

**"RESOLVED,** that the Board hereby authorizes Change Order No. 2 to the Agreement with Frey Electric Construction Company for Fire Alarm & Security System Upgrade, Phase 1 at Buffalo Niagara International Airport; and

**BE IT FURTHER RESOLVED,** that the Executive Director, her designee and/or the Chairman, be and hereby authorized to execute Change Order No. 2 to the Agreement with Frey Electric Construction Company as a \$69,665.00 increase for Fire Alarm & Security System Upgrade, Phase 1 at Buffalo Niagara International Airport as stated hereinabove and as negotiated; and

**BE IT FURTHER RESOLVED,** that said Change Order shall include such additional terms, conditions and safeguards to the Authority as deemed appropriate by the General Counsel; and

**BE IT FURTHER RESOLVED,** that the Chief Financial Officer, be and she is hereby authorized to make payments under said Change Order upon certification by the Director, Engineering, that such payments are in order."

- 4. SURFACE TRANSPORTATION BUSINESS GROUP REPORT**
- A. Surface Transportation Committee Report (Eunice Lewin)
  - B. Financial Update (Tom George)
  - C. Business Update (Tom George)
  - D. Resolutions (Kim Minkel)



**Surface Transportation Resolutions**

- i. Niagara Frontier Transportation Authority, Acceptance of Surface Transportation Resolutions 4. D. (1) through 4. D. (4)
  1. Acceptance of Bid, NOCO Distribution, LLC, Multi-Grade Oil, NFT Metro
  2. Acceptance of Bid, Fleet Maintenance, Recovery Vehicle, NFT Metro
  3. Award of Contract, Booz Allen Transportation, LRV Train Control Carborne ATP System, NFT Metro
  4. Authorization for Lease Agreement, Roosevelt Housing Associates, Allen/Hospital Station

**SURFACE:**

**4. D. (i) Niagara Frontier Transportation Authority, Acceptance of  
Surface Transportation Resolutions 4. D. (1) through 4. D. (4)**

The Executive Director advised that Items 4. D. (1) through 4. D. (4) have been discussed with the Board of Commissioners of the NFTA, and the Board is unanimously in favor of all subject Resolutions.

Whereupon, it was moved by Commissioner Lewin, seconded by Commissioner Demakos, that the following Resolution be adopted:

**“RESOLVED**, that the Resolutions of the Niagara Frontier Transportation Authority, identified as numbers 4. D. (1) through 4. D. (4) and dated June 20, 2011 as set forth herein, be and hereby are accepted and approved in their entirety.”

**AYES:** SLOMA, DEMAKOS, LEWIN, CROCE, EAGAN, GRANTO, HELFER, HUGHES, PERRY\*, ZEMSKY

**ABSTENTION:** [\*Item 4. D. (1) only]

**NOES:** NONE

**ADOPTED**

**SURFACE:**

4. D. (1) **Acceptance of Bid, NOCO Distribution, LLC, Multi-Grade Oil, NFTA Metro**

**RECOMMENDATION:** The Surface Transportation Committee has reviewed this item and requests that the Board approve the purchase multi-grade engine oil at a cost of \$6.95 per gallon for a total cost not-to-exceed \$83,400.00. Approximately 12,000 gallons multi-grade engine oil will be purchased as required for the period July 1, 2011 through November 30, 2011 from NOCO Distribution, LLC of Tonawanda, New York.

**INFORMATION:** Multi-grade engine oil is used in each transit bus as a lubricant and is changed during routine maintenance. Bids were solicited in accordance with NFTA procurement guidelines. Five bids were received (see attached spreadsheet).

**FUNDING:** This procurement is planned and budgeted in Metro's operating budget.

**"RESOLVED,** that the Board hereby accepts the bid from NOCO Distribution, LLC for the procurement of multi-grade engine oil as described hereinabove; and

**BE IT FURTHER RESOLVED,** that the Manager, Procurement, be and she is hereby authorized to issue Purchase Orders to NOCO Distribution, LLC for the period of July 1, 2011 through November 30, 2011 for a total cost not-to-exceed \$83,400.00 as described hereinabove; and

**BE IT FURTHER RESOLVED,** that the Chief Financial Officer be and she is hereby authorized to make payments under said Purchase Orders, upon certification by the Director, Surface Transportation, or his designee, that such payments are in order."

BID ANALYSIS		VENDORS				
BID NO.	4092	APPARENT LOW BIDDER (1)  NOCO Distribution, LLC 2440 Sheridan Drive Tonawanda, NY 14150	(2)  American Lubricants 619 Bailey Ave. Buffalo, NY 14206	(3)  Superior Lubricants Co. 32 Ward Rd. N. Tonawanda, NY 14120	(4)  BI-LO Industries 145 Brook Ave. Deer Park, NY 11729	(5)  Griffith Energy Corp. 3849 Route 31 Palmyra, NY 14522
BID FOR	Multi-Grade Engine Oil SAE 15W-40					
DEPT.	PURCHASING					
BID DATE	May 25, 2011					
		PRICE PER GALLON	PRICE PER GALLON	PRICE PER GALLON	PRICE PER GALLON	PRICE PER GALLON
	12,000 Gallons	\$6.95	\$7.18	\$7.55	\$7.89	\$12.00
	06/01/11 - 11/30/11					
	Product Bid	Exxon Mobil Fleet	Brad Penn	DSL	Brad Penn	Warren Lubriguard
	TOTAL AMOUNT BID	\$83,400.00	\$86,160.00	\$90,600.00	\$94,680.00	\$144,000.00
	Payment Terms (Days)	Net 30	Net 30	Net 30	Net 30	Net 30
	Lead Time	1-2 Days	2-3 Days ARO	3-5 Days ARO	7 Days	7 Days

**SURFACE:**

**4. D. (2) Acceptance of Bid, Fleet Maintenance, Recovery Vehicle, NFT Metro**

**RECOMMENDATION:** The Surface Transportation Committee has reviewed this item and requests that the Board approve the purchase of a recovery vehicle for \$293,626.00 from Fleet Maintenance of West Seneca, New York.

**INFORMATION:** Bus Maintenance uses a recovery vehicle or tow truck at each bus garage to recover and tow buses. The requested tow truck will replace a similar 1996 tow truck at the Babcock garage that has exceeded its useful life.

The procurement was advertised as a Request for Proposal and two proposals were received and evaluated in accordance with the NFTA Procurement Guidelines.

The evaluation team consisted of the Assistant Procurement Manager, Superintendent of Bus Shops and the Equipment Engineer. The proposals were evaluated and ranked based on cost, compliance with the technical specification and Proponent qualifications and experience. Both proposals were technically similar, as were qualifications and experience with cost being the determining factor.

	Hunter Buffalo Peterbilt Buffalo, NY	Fleet Maintenance West Seneca, NY
<b>SELECTION CRITERIA</b> (Completed by Team)	(Rate on a scale of 1 - 5, with 5 being the highest) Team Consensus	
Cost 40%	4.64	5.00
Technical 40%	4.50	4.50
Qualifications & Experience 20%	4.50	4.50
<b>RATING</b>	<b>4.55</b>	<b>4.70</b>
Cost rating formula lowest cost / by next * 5 lowest is 5		

<b>Cost Proposals</b>	<b>\$316,731.00</b>	<b>\$293,626.00</b>
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**FUNDING:** Funding for this procurement is included in the "Acquire Support Vehicles", Project No. 23382, Account Code 1200000003216 and is shared on an 80% FTA, 10% NYS and 10% NFTA basis.

FTA	\$234,900.80
NYS DOT	\$ 29,362.60
NFTA	<u>\$ 29,362.60</u>
Total	\$293,626.00

**"RESOLVED**, that the Board hereby accepts the bid from Fleet Maintenance for the procurement of a recovery vehicle as described hereinabove; and

**BE IT FURTHER RESOLVED**, that the Manager, Procurement, be and she is hereby authorized to issue a Purchase Order to Fleet Maintenance for the purchase of a recovery vehicle at a cost of \$293,626.00 as described hereinabove; and

**BE IT FURTHER RESOLVED**, that the Chief Financial Officer be and she is hereby authorized to make payments under said Purchase Order, upon certification by the Director, Surface Transportation, or his designee, that such payments are in order."

**SURFACE:**

4. D. (3) **Award of Supplemental Agreement, Booz Allen Transportation, LRV Train Control Carborne ATP System, NFT Metro**

**RECOMMENDATION:** The Surface Transportation Committee has reviewed this item and requests that the Board award a supplemental design support agreement for the LRRT – LRV Train Control Carborne ATP System Project to Booz Allen Transportation for a total cost plus fixed fee contract amount of \$308,835.00.

**INFORMATION:** The Train Control Carborne ATP System was originally specified as part of the Midlife Rebuild Project. It was deleted from the project during the design review process due to funding constraints when it was concluded the existing control boards could not be upgraded nor repaired. At that time, it was decided to pursue replacement of the ATP system as a separate project. Funding has now become available for that project to proceed. This project is a stand-alone project and will have no impact on the LRV Midlife Rebuild Project for cost or schedule.

The LRRT – LRV Train Control Carborne ATP System Project provides for the removal of 27 existing Automatic Train Protection (ATP) and Automatic Vehicle Identification and Vehicle to Wayside Communications (AVI/VWC) systems and the installation and testing of the new ATP and AVI/VWC systems, which have the same form, fit and function of the existing systems, and that are fully compatible with existing vehicle trainlines and wayside sensing devices

During February 2004, the NFTA issued a Request for Proposal (RFP) to provide design, design support and construction monitoring services for the Midlife Rebuild Project. The design included the LRV Train Control Carborne ATP System. Booz Allen Transportation was the successful RFP proposer and currently provides construction monitoring services for the Midlife Rebuild Project.

The Scope of Services provided under this supplemental agreement will include, but is not limited to, participation in monthly progress reviews, participation in Preliminary and Final Design Reviews, review of contractor software verification and validations, and prototype testing review and support, and preparation and negotiation of all change orders.

Resulting negotiations with Booz Allen Transportation are as follows:

\$301,000.00 - Engineer's Estimate  
\$335,000.00 - Initial Proposal  
\$308,835.00 - Negotiated Contract

**FUNDING:** Funding for the Design Support supplemental agreement is provided through Account 3113-29475 as follows:

80%	FTA	\$247,068.00
10%	NYS DOT	\$30,883.50
10%	88C	\$30,883.50

**“RESOLVED**, that the Board awards a supplemental design support agreement to Booz Allen Transportation for a total cost plus fixed fee contract amount of \$308,835.00, as described hereinabove; and

**BE IT FURTHER RESOLVED**, that the Executive Director, her designee and/or the Chairman, be and hereby are authorized to execute a Supplemental Agreement with Booz Allen Transportation for the cost plus fixed fee amount of \$308,835.00, with terms and conditions as set forth above and as negotiated; and

**BE IT FURTHER RESOLVED**, that said Supplemental Agreement shall include such terms, conditions and safeguards to the Authority as deemed appropriate by the General Counsel; and

**BE IT FURTHER RESOLVED**, that the Chief Financial Officer be and she is hereby authorized to make payments upon the terms of the Supplemental Agreement upon certification by the Director, Engineering, that such payments are in order.”



**SURFACE:**

4. D. (4) **Authorization for Lease Agreement, Roosevelt Housing Associates, Allen/Hospital Station**

**RECOMMENDATION:** The Surface Transportation Committee has reviewed this item and requests that the Board authorize a Lease Agreement with Roosevelt Housing Associates (Dennis M. Penman) for a 300 square foot parcel immediately behind Metro's Allen/Hospital Station.

**INFORMATION:** Roosevelt Housing Associates is in the process of improving the first floor of their apartment building adjacent to Metro's Allen/Hospital Station for an electronic medical record keeping facility in partnership with the University of Buffalo, Dell Computers and Computer Task Group. The total investment will be in excess of \$30 million and the facility will employ approximately 90 people.

The high technology computers that will be used in the facility require significant mechanical/cooling and back-up generating equipment. In order to accommodate the project portions of three generators would be located on a 300 square foot parcel owned by the NFTA adjacent to the property owned by Roosevelt Housing Associates. Metro Rail and Engineering staff have reviewed the proposed use of the facility and have determined that it does not impact operations.

The term of the lease would be thirty years with a rental rate of \$4.00 per square foot or \$1,200 per year. Roosevelt Housing Associates will indemnify Metro and have the appropriate insurance coverages in place.

**FUNDING:** No funding is required.

**"RESOLVED**, that the Board authorizes a Lease Agreement with Roosevelt Housing Associates as described hereinabove; and

**BE IT FURTHER RESOLVED**, that the Executive Director, her designee and/or the Chairman, be and hereby are authorized to execute a Lease Agreement with Roosevelt Housing Associates for a thirty year term at a rental rate of \$4.00 per square foot, with terms and conditions as set forth above and as negotiated; and

**BE IT FURTHER RESOLVED**, that said Lease Agreement shall include such terms, conditions and safeguards to the Authority as deemed appropriate by the General Counsel."

- 5. PROPERTY/RISK MANAGEMENT GROUP REPORT**
- A. Property/Risk Management Committee Report (Peter Demakos)
  - B. Financial Update (Dave State)
  - C. Business Update (Dave State)
  - D. Resolutions (Kim Minkel)

**Property/Risk Management Resolutions**

- i. Niagara Frontier Transportation Authority, Acceptance of Property/Risk Management Resolutions 5. D. (1) through 5. D. (6)
1. Ratification of Agreement, National Fire Adjustment Company, Inc., Preparation of Claim, 901 Fuhrmann Boulevard
2. Authorization for Lease Agreement, U.S. Enterprises, Inc. d/b/a Corey Airport Services, 247 Cayuga Road
3. Authorization for Lease Agreement, 2D Imaging, Inc., 247 Cayuga Road
4. Authorization for Amendment to License Agreement, On the Water Productions, LLC, NFTA Outer Harbor
5. Authorization for License Agreement, On the Water Productions, LLC, NFTA Outer Harbor
6. Ratification of Notice and Authorization for Issuance of Requests for Proposals, Proposed Sale of 901 Fuhrmann Boulevard and 1111 Fuhrmann Boulevard

**PROPERTY:**

**5. D. (i) Niagara Frontier Transportation Authority,  
Acceptance of Property Resolutions 5. D. (1) and 5. D. (6)**

The Executive Director advised that Items 5. D. (1) and 5. D. (6) have been discussed with the Board of Commissioners of the NFTA, and the Board is unanimously in favor of all subject Resolutions.

Whereupon, it was moved by Commissioner Grant, seconded by Commissioner Egan, that the following Resolution be adopted:

**“RESOLVED**, that the Resolutions of the Niagara Frontier Transportation Authority, identified as numbers 5. D. (1) and 5. D. (6) and dated June 20, 2011 as set forth herein, be and hereby are accepted and approved in their entirety.”

**AYES:** SLOMA, DEMAKOS, LEWIN, CROCE, EAGAN, GRANT, HELFER, HUGHES, PERRY, ZEMSKY

**NOES:** NONE

**ADOPTED**

**PROPERTY:**

5. D. (1) **Ratification of Agreement, National Fire Adjustment Company, Inc.,  
Preparation of Claim, 901 Fuhrmann Boulevard**

**RECOMMENDATION:** The Property/Risk Management Committee and reviewed this item and recommends that the Board ratify an Agreement with National Fire Adjustment Company, Inc. ("NFA") to assist the NFTA with preparing and submitting a property claim for property losses as well as expenses incurred related to the May 16, 2011 discovery of the theft of cable, wiring and equipment from Terminal A.

**INFORMATION:** NFA is a highly respected public adjusting firm that specializes in recoveries of losses in these types of situations. NFA will analyze and review the NFTA's coverage, ensure that all potential elements of recovery are explored and documented and negotiate with the insurance carrier. NFA's fee for the services to be provided will be 7% of any amount recovered in excess of the NFTA's \$250,000 self-insured retention.

Staff recommends that the Board agree to waive competition for this procurement, given the specialized nature of the services to be provided by NFA, the complexity of the claim, the NFTA's infrequent need for these types of services, and the short time frame available to perfect the NFTA's insurance claim.

**FUNDING:** No funding is necessary.

"**RESOLVED**, that the Board hereby waives the public advertising requirements and solicitation of competitive proposals associated with assistance in preparing a property claim as generally described above; and

**BE IT FURTHER RESOLVED**, that the Board hereby ratifies an Agreement with National Fire Adjustment Company, Inc. for the provision of assistance in preparing a property claim; and

**BE IT FURTHER RESOLVED**, that the Executive Director, her designee and/or the Chairman, be and hereby are authorized to enter into an Agreement with National Fire Adjustment Company, Inc. for the provision of assistance in preparing and negotiating a property claim as generally described above; and

**BE IT FURTHER RESOLVED**, that said Agreement shall include such terms, conditions and safeguards to the Authority as deemed appropriate by the General Counsel; and

**BE IT FURTHER RESOLVED**, that the Chief Financial Officer be and she is hereby authorized to make payments under said Agreement upon certification by the General Counsel that such payments are in order.”

**PROPERTY:**

5. D. (2) **Authorization for Lease Agreement, U.S. Enterprises, Inc. d/b/a Corey Airport Services, 247 Cayuga Road**

**RECOMMENDATION:** The Property/Risk Management Committee and reviewed this item and recommends that the Board authorize a lease agreement with U. S. Enterprises, Inc. d/b/a Corey Airport Services, 225 Corey Center, Atlanta Georgia 30312 for office space at 247 Cayuga Road, Cheektowaga.

**INFORMATION:** Corey Airport Services has been a tenant at 247 Cayuga Road since 2008 when they entered into a contract with the NFTA for the sale and use of advertising space at Buffalo Niagara International Airport. Their current lease expired May 31, 2011 and had a three-year renewal option. Corey's rent under the lease if the renewal had been exercised would have been \$11 per square foot including utilities. However, since their advertising agreement at BNIA expires in 2013, they prefer to enter into a new two-year agreement instead of renewing for three years. Therefore this lease is for 168 square feet of office space for two years beginning June 1, 2011 and ending May 31, 2013. The rental rate is \$11.50 per square foot including utilities with a 3% annual escalator.

**FUNDING:** No funding is necessary.

**"RESOLVED,** that the Board hereby authorizes a Lease Agreement with U.S. Enterprises, Inc. d/b/a Corey Airport Services for office space at 247 Cayuga Road, as described hereinabove; and

**BE IT FURTHER RESOLVED,** that the Executive Director, her designee and/or the Chairman, be and hereby are authorized to execute the Lease Agreement with U. S. Enterprises, Inc. d/b/a Corey Airport Services with the terms and conditions as set forth above and as negotiated; and

**BE IT FURTHER RESOLVED,** that said Lease Agreement shall include such terms, conditions and safeguards to the Authority as deemed appropriate by the General Counsel."

**PROPERTY:**

**5. D. (3) Authorization for Lease Agreement, 2D Imaging, Inc., 247 Cayuga Road**

**RECOMMENDATION:** The Property/Risk Management Committee and reviewed this item and recommends that the Board authorize a lease agreement with 2D Imaging, Inc. (Mark K. Roth, President) for office space at 247 Cayuga Road, Cheektowaga.

**INFORMATION:** 2D Imaging is a direct mail print broker and has been leasing space at 247 Cayuga Road since 2008. Their current lease expires June 30, 2011. This lease is for 726 square feet at a rental rate of \$9.29 per square foot including utilities with a 3% annual escalator. The term is one year beginning July 1, 2011 and expiring June 30, 2012 with the tenant having the option to renew for two additional one-year periods.

**FUNDING:** No funding is necessary.

**“RESOLVED,** that the Board hereby authorizes a Lease Agreement with 2D Imaging, Inc. for office space at 247 Cayuga Road, as described hereinabove; and

**BE IT FURTHER RESOLVED,** that the Executive Director, her designee and/or the Chairman, be and hereby are authorized to execute the Lease Agreement with 2D Imaging, Inc with the terms and conditions as set forth above and as negotiated; and

**BE IT FURTHER RESOLVED,** that said Lease Agreement shall include such terms, conditions and safeguards to the Authority as deemed appropriate by the General Counsel.”



**PROPERTY:**

5. D. (4) **Authorization for Amendment to License Agreement, On the Water Productions, LLC, NFTA Outer Harbor**

**RECOMMENDATION:** The Property/Risk Management Committee and reviewed this item and recommends that the Board authorize an Amendment to the License Agreement with On the Water Productions, LLC, (Earl Springborn, Event Coordinator) for the use of the parking lot at the 901 Fuhrmann Boulevard Port Facility.

**INFORMATION:** In April the Board approved a License Agreement with On the Water Productions to conduct an Outer Harbor Festival event on the NFTA's property on July 29-31, 2011. The festival will include rides, games, concessions, live music and fireworks. On the Water Productions estimates that the event will draw approximately 15,000 people per day.

In order to accommodate the large number of patrons expected, On the Water has requested the use of the NFTA's parking lot at 901 Fuhrmann Boulevard. Patrons of the event could either walk along the Greenbelt path to the event site or take a shuttle bus. The parking fee will be \$5.00 per car and On the Water will be providing security for the parking area as well as lighting for patrons using the Greenbelt path.

On the Water will be providing the appropriate insurance coverage and indemnities. As compensation for the use of the NFTA's parking lot On the Water Productions has agreed to repair the main roadway leading in to the Outer Harbor area at no cost to the NFTA and prior to the Citybration event scheduled for June 24, 2011. The estimate for this work to be performed is \$7,500.00.

**FUNDING:** No funding is necessary.

**"RESOLVED,** that the Board hereby authorizes an Amendment to the License Agreement with On the Water Productions, LLC for use of the NFTA's parking lot property at 901 Fuhrmann Boulevard as described hereinabove; and

**BE IT FURTHER RESOLVED,** that the Executive Director, her designee and/or the Chairman, be and hereby are authorized to execute an Amendment to the License Agreement with On the Water Productions, LLC with terms and conditions as set forth above and as negotiated; and

**BE IT FURTHER RESOLVED,** that said Amendment shall include such terms, conditions and safeguards to the Authority as deemed appropriate by the General Counsel."

**PROPERTY:**

5. D. (5) **Authorization for License Agreement, On the Water  
Productions, LLC, NFTA Outer Harbor**

**RECOMMENDATION:** The Property/Risk Management Committee and reviewed this item and recommends that the Board authorize a License Agreement with On the Water Productions, LLC, (Earl Springborn, Event Coordinator) for the use of approximately 7 acres of land located on the Outer Harbor in the vicinity of the former Pier Restaurant.

**INFORMATION:** On the Water Productions has proposed conducting a Summer's Last Bash event on the NFTA's property on September 10, 2011 from 11:00 a.m. to 11:00 p.m. The event will feature five band concerts with fireworks at the end of the evening and food from local vendors.

The entire festival area will be fenced to ensure security and safety. On the Water Productions will pay for all the costs for the event, including any costs incurred by the NFTA, and will provide the appropriate insurance coverages. A security deposit will be obtained for all costs to be incurred by the NFTA. Parking will be made available on the existing asphalt surfaces and the NFTA's parking lot at 901 Fuhrmann Boulevard. All of the local police, fire and emergency medical services will be notified about the event and On the Water Productions will provide on-site emergency medical services.

On the Water will be charging a ticket price of \$40.00 per day for the event and \$5.00 per vehicle for parking. The NFTA will receive the sum of \$25,000.00 payable in advance of the event for the use of the NFTA's property.

**FUNDING:** No funding is necessary.

**"RESOLVED,** that the Board hereby authorizes a License Agreement with On the Water Productions, LLC for use of the NFTA's Outer Harbor property as described hereinabove; and

**BE IT FURTHER RESOLVED,** that the Executive Director, her designee and/or the Chairman, be and hereby are authorized to execute a License Agreement with On the Water Productions, LLC with terms and conditions as set forth above and as negotiated; and

**BE IT FURTHER RESOLVED,** that said License Agreement shall include such terms, conditions and safeguards to the Authority as deemed appropriate by the General Counsel."

**PROPERTY:**

5. D. (6) **Ratification of Notice and Authorization for Issuance of Requests for Proposals, Proposed Sale of 901 Fuhrmann Boulevard and 1111 Fuhrmann Boulevard**

**RECOMMENDATION:** The Property/Risk Management Committee has reviewed this item and recommends that the Board ratify the notices that were sent to the City of Buffalo and the County of Erie on June 17, 2011 regarding the proposed sale of the NFTA's Port Terminal property and Boat Harbor property and authorize staff to issue the Requests for Proposals after the notice period has expired.

**INFORMATION:** The NFTA is considering issuing Requests for Proposals for the sale of its Port Terminal and Boat Harbor properties. In order to be able to issue the Requests for Proposals, the NFTA is statutorily required to provide the City of Buffalo and the County of Erie with 60 days notice prior to advertising the sale of the properties. The Property/Risk Management Committee authorized issuance of the notices on June 16, 2011 and staff issued the notices on June 17, 2011.

**FUNDING:** No funding is necessary.

“**RESOLVED**, that the Board hereby ratifies the action of sending out the notices as described herein and authorizes staff to issue the Requests for Proposals after the notice period has expired.”

6. General Counsel Report – Written
7. Executive Session - None
8. Adjournment

At approximately 1:20 p.m., the Chairman indicated that there was no further business coming before the Board, whereupon it was moved by Commissioner Eagan, seconded by Commissioner Granto, and unanimously approved that the Regular Meeting of the Niagara Frontier Transportation Authority and Niagara Frontier Transit Metro System, Inc. be adjourned.

**AYES:** SLOMA, DEMAKOS, LEWIN, CROCE, EAGAN, GRANTO, HELFER,  
HUGHES, PERRY, ZEMSKY

**NOES:** NONE